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FRIDAY, MARCH 13, 2020 . ISSUE 3086/2020 . PP19055/06/2016(034530)

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How to keep germs and viruses out of your home. See Pages 4 and 5.

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available with *The Edge Financial*
Daily every Friday. The pullout
is also distributed at more than
200 offices, shopping complexes,
condos, medical centres and F&B
outlets in the Klang Valley. You can
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Lorraine Chan (03) 7721 8001**Sungai Buloh Hospital
to be developed into
infectious disease
hospital**In light of the current COVID-19
outbreak in the country, the Sungai
Buloh Hospital will be developed
into a hospital dedicated to treating
patients of infectious diseases.Sungai Buloh Hospital Infectious
Disease consultant Dr Suresh Kumar
Chidambaram said this would ensure
facilities will fully be in place to tackle
any possible outbreaks in the future.Currently, the fourth and fifth
floors of the hospital have been des-
ignated for COVID-19 patients with 112
beds each while the third floor with a
14-bed Intensive Care Unit (ICU) has
been dedicated to seriously ill patients
requiring oxygen and intensive care.**WHO labels COVID-19
a 'pandemic'**The World Health Organization has
called the new coronavirus outbreak
a pandemic on March 11, 2020, issu-
ing a grim warning that the global
spread and severity of the illness was
due to "alarming levels of inaction",
reported AFP.**Get BREAKING
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News. Or scan
this QR code.****2. Send us a WhatsApp with
"NEWS" and your full
name in the message.****LAUNCHES + EVENTS****International Women's
Day Celebration****Date:** March 15, 22 & 29 (Sun)
Time: 1pm to 5pm**Venue:** Setia Sky Seputeh
Sales Galleria, No 1, Jalan
Taman Seputeh 1, Taman
Seputeh, Kuala Lumpur
Contact: (03) 2276 5252S P Setia Bhd invites the public
to celebrate International
Women's Day with a line-
up of fun activities such as a
beauty makeover workshop,
a clean eating workshop and
chocolate tasting sessions.**UtroKids Workshop****Date:** March 14 (Sat)
Time: 11am to 11pm
Venue: Utropolis Marketplace,
Jalan Kontraktor U1/14,**Zuraida returns to work at KPKT**Zuraida Kamaruddin reported to
work on March 11 once again as
Housing and Local Government
(KPKT) Minister.She was the minister holding the
same portfolio under the Pakatan
Harapan government but this time
around, she is part of the brand new
cabinet of Prime Minister Tan Sri Mu-
hyiddin Yassin."This time, the focus will be on
the National Cleanliness Policy we
launched last year, the waste-to-en-
ergy (WTE) project and development
of waste parks," she told report-
ers after clocking in at KPKT in
Putrajaya."I have gained a lot of experience
over the last 22 months as a minis-
ter. I am thankful I have been given
the chance to continue leading this
ministry," Zuraida said.

In an earlier statement, Zuraida

said the ministry will continue to
implement the strategies and pro-
grammes that have been planned
prior to the recent change of gov-
ernment including housing pro-
grammes, urbanisation as well as
those involving the fire and rescue
services, to further improve the
quality of living."The efforts which I have put in
will continue. I will stay committedto serve the rakyat, to ensure all
Malaysians benefit from the initia-
tives rolled out by KPKT," she said.Zuraida stressed that the
low-income group, particularly
the B40 group, will not be left out,
as they will benefit from initiatives
implemented through the public
and private sector collaboration."I hope all stakeholders will
continue to support us. I believe
all these efforts by KPKT would
directly benefit the rakyat," said
Zuraida.Under the previous federal ad-
ministration, KPKT had rolled out
various housing and community
policies such as the National Com-
munity Policy or Dasar Komuniti
Negara and the National Housing
Policy, and was streamlining the
various agencies involved in af-
fordable housing.The number of cases across the
globe has risen to more than 124,000
with 4,500 deaths, including a spike in
fatalities in Iran and Italy in particular.Although the majority of cases
have been in China where the out-
break first emerged in December
2019 and the number of new infec-
tions has steadied in the country,
hotspots have emerged in Italy, Iran
and Spain.**IJM Corp secures
RM530m construction
contract in TRX**IJM Corp Bhd has won a RM530
million contract for the construction
of The Exchange TRX's residential
component in Tun Razak Exchange
(TRX). IJM Corp said the contractwas awarded to its wholly-owned
subsidiary IJM Construction Sdn
Bhd, by LQ Residential 1 Sdn Bhd, a
joint venture between international
property and infrastructure group
Lendlease and TRX master developer
TRX City Sdn Bhd.IJM Construction will under-
take the superstructure works of
two blocks of serviced apartments
known as TRX Residences. The two
towers of 53 and 57 storeys each,
will have 443 units and 453 units
respectively.**MRT SSP line over
70% complete**Construction of the Mass Rapid
Transit (MRT) Sungai Buloh-Serdang-
Putrajaya (SSP) Line has achievedmore than 70% project completion
following the successful breakthrough
of an underpass tunnel below the
Kuala Lumpur-Seremban Expressway
near Sungai Besi.MRT Corp Sdn Bhd SSP Line
project director, Datuk Amiruddin
Ma'aris said the breakthrough, which
took place on March 7, marked the
completion of excavation works for
the second of two tunnels, located
between 4.7m and 5m beneath
the busy expressway after the first
tunnel breakthrough was achieved
on Feb 25.In a statement on March 11,
he said phase one of the SSP Line
between the Kwasa Damansara and
Kampung Batu MRT stations should
begin operations by the middle of
2021, and the rest of the line by 2022.**How do I get past issues of this weekly pullout?**
Go to www.EdgeProp.my to download for freeIf you have any real estate-related events, email us at editor@edgeprop.my.
Events listed here will also appear on www.EdgeProp.my.Shah Alam, Selangor
Contact: (03) 5021 7847
UtroKids presents LEGO
LearntoLearn Workshop at
Utropolis Marketplace. Explore
the LearnToLearn sets and
practise sorting and categorising
bricks in multiple ways.**Modern Home Fair****Date:** March 27 to 29
(Friday to Sun)
Time: 10.30am to 9pm
Venue: Mid Valley Exhibition
Centre, Mid Valley City,
Kuala Lumpur
Contact: (03) 7772 6132
Visit the expo for all your home
furnishing needs as there will
be 350 exhibitors offering good
deals on various categories
of home furnishing items
and services as well as home
improvement services and ideas.**Wilderness Survival Camp****Date:** March 14 & 15 (Sat & Sun)
Time: 10am to 8pm
Venue: Sunway Citrine, Sunway
Iskandar, Persiaran Medini 3,Bandar Medini Iskandar,
Iskandar Puteri, Johor
Contact: (07) 509 6575
Let your kids experience the
great outdoors at the Wilderness
Survival Camp at Sunway
Citrine Hub. They will have a
hand at building a Scout Tower,
Balancing Bridge, Friction
Bridge and Camp Table while
learning basic scouting and
survival skills such as compass
reading and knot tying.**Jade Hills Triumph
in the Sky****Date:** March 14 & 15 (Sat & Sun)
Time: 11am to 7pm
Venue: Jade Hills Experience
Gallery, Persiaran Jade
Hills Utama, Jade Hills,
Kajang, Selangor**Contact:** (011) 1722 5687
Join Gamuda Land for an
exclusive helicopter ride
and enjoy the breathtaking
views of Jade Hills. You will
also get to experience flight
simulators, inflatable castle,
giant board games, food trucks
and other fun activities.**Nada Seruni Cendol
Durian Fest****Date:** March 15 (Sun)
Time: 10am to 6pm
Venue: Nada Seruni Sales
Gallery, Jalan Angsana, Desa
Bukit Gelugor, Negeri Sembilan
Contact: (012) 780 0787
Time to "balik kampung". Drop
by Seri Pajam Development's
Nada Seruni sales gallery for
more about their upcoming single-
storey houses in the township.



TOP PROJECT SALES PERFORMER 2019



DESMOND SIN BETH LIM PATSY TEH KEVIN ONG OLIVIA FOO CS WONG VEN TEE RAYMOND LEE THAM WAI KIEN SHAWN LEONG

SK CH'NG SEAN TEO ALLEN YEOH DAVIS TEY RENEA WOO ADRIAN SEOW TAN JING YI BRANDON OOI KEVIN LOW CHEW WEI LOONG

INTERNATIONAL OUTSTANDING AWARD 2019



YOUSAF IQBAL (CANADA) OMER ALI KHAN (DUBAI) SHAN SAIED (MALAYSIA) BHOBBIE FRANCO (PHILIPPINES) SOMSAK CHUTISILP (THAILAND) LILY CHONG (AUSTRALIA)

CHANDY MANN (CAMBODIA) NGUYEN THANH TRUNG (VIETNAM) NGUYEN NGOC THIEN AN (VIETNAM) NGUYEN MINH THU (VIETNAM) DREW VENTURINA (PHILIPPINES) KEN LIZARDO (PHILIPPINES)

TOP SUBSALES PERFORMER 2019



JEFFERY LIM ASTER NG CITTA CHENG MICHAEL LAM RITA LOH EDISON GAN ALICIA SOO ANSON LOW MELISSA LOW JOE ER

LEADER APPRECIATION AWARD 2019



AARON SIOW CHEN TSE PING CALVIN LAW SUNNY LEOW MELISSA SZE DAVE CHONG LARRY LEONG VICTOR LIM

TOP PROJECT SALES ROOKIE 2019



BRANDON OOI CATHERINE WONG ELAINE LIEW CHRIS LIEW HUGO CHAN JOHN TEH CHRISTINE PHANG MEIGI CHIN SELIN KOW BERNARD MOK

INTERNATIONAL BRANCH - TOP SALES PERFORMER 2019



HONG VO XUAN PHUONG (VIETNAM) WASANA MEETHAM (THAILAND) BURHAN SARWAR (DUBAI) MUDASSAR ASLAM (DUBAI) MELANIE P. CASTRO (PHILIPPINES) PUTH CHANTHA (CAMBODIA)

HIGHEST UNIT CLOSER AWARD 2019



DESMOND SIN

TOP SUBSALES ROOKIE 2019



STEV YAP JACK BOO VICTOR WOO KENNETH TEO SAMMI HOOI

TOP HEAD OF TEAM 2019



ADRIAN SEOW JOEL LOW TONY YAP

TOP GROUP HEAD OF TEAM 2019



TONY YAP JAYBEE CHONG ADRIAN SEOW

TOP RECRUITER AWARD 2019



NICHOLAS CHOO

PATEK PHILIPPE GENEVE WINNER



ASHLEY TAN (TOP LEADER) CS WONG (TOP AGENT)

TOP REGIONAL PROJECT PERFORMER 2019 - CENTRAL REGION -



OLIVIA FOO CS WONG VEN TEE RAYMOND LEE THAM WAI KIEN

TOP REGIONAL PROJECT PERFORMER 2019 - PENANG -



DESMOND SIN BETH LIM PATSY TEH KEVIN ONG SK CH'NG

TOP REGIONAL PROJECT PERFORMER 2019 - IPOH -



EUGENE CHAN ANGELA CHEN ALAN CHAN MAY LEE CHEONG KWEI FOONG

TOP REGIONAL PROJECT PERFORMER 2019 - JOHOR -



LIOW YI CHUIN MAGGIE THU SELIN KOW SANDRA TAN CONNIE LEE

TOP REGIONAL PROJECT PERFORMER 2019 - MELAKA -



BONG BEE LAN WESLEY TAN YENE TAN MARIA MD YUSUP SITI HAFIZAH

TOP REGIONAL PROJECT PERFORMER 2019 - KOTA KINABALU -



STEVE CHEN TIFFANEY LIEW ELAINE LIEW CHRIS LIEW REGGIE LEE

TOP REGIONAL PROJECT PERFORMER 2019 - KUCHING -



JAVIN TIEW BERNARD MOK CHIN KHIM KEE ANTHONY HSU VINCENT VOON

TOP REGIONAL SUBSALES PERFORMER 2019 - CENTRAL REGION -



JEFFERY LIM CITTA CHENG MICHAEL LAM

TOP REGIONAL SUBSALES PERFORMER 2019 - PENANG -



ASTER NG ANSON LOW YC TANG

TOP REGIONAL SUBSALES PERFORMER 2019 - IPOH -



NICHOLAS POH VIVIANE LAI JODIE KUAN

TOP REGIONAL SUBSALES PERFORMER 2019 - JOHOR -



KELVIN LEE STANLEY SIANG ADELIN LEE

TOP REGIONAL SUBSALES PERFORMER 2019 - MELAKA -



WESLEY TAN JAFFE THEN MOHD SUHAIMI

TOP REGIONAL SUBSALES PERFORMER 2019 - KOTA KINABALU -



JOEL LOW SUZANNA CHONG MUI THIEN STEV YAP

TOP REGIONAL SUBSALES PERFORMER 2019 - KUCHING -



VICTOR LO SIM HONG HUI HENRY CHOO



Asia's Global Real Estate Partner



BY RACHEL CHEW

The year 2020 began with the emergence of a new bug — the now infamous novel coronavirus or COVID-19, which has caused global panic and heightened vigilance because of the unprecedented speed of its transmission.

As of March 11, more than 110,000 cases have been recorded worldwide while the death toll has increased close to 4,300 or 3.6% of the total cases, surpassing the toll from the SARS epidemic of 2002 and 2003.

In Malaysia, there were 149 confirmed COVID-19 cases as at March 11, with 26 of them having fully recovered and been discharged.

While the virus seems to have raged less fiercely in Malaysia compared to other countries, the recent surge of cases here certainly has made it pertinent for greater measures to be taken not just by the government but every denizen.

“The golden rule of COVID-19 prevention and all other viruses is to take care of your personal and home hygiene at all times, not only during an outbreak,” Infection Control Association of Malaysia president Prof Dr Norayati Abd Majid tells EdgeProp.my

She highlights that personal hygiene such as washing and drying hands regularly, covering the nose and mouth when coughing and sneezing as well as wearing face masks when sick are all very basic practices.

Unfortunately, people only take these steps diligently when serious outbreaks happen.

“During outbreaks like what is happening now, public awareness on personal and home hygiene increases but beware of being overly-cautious or being too extreme.

“If you adopted incorrect hygiene practices, you could end up worse than not taking any preventive action at all,” Norayati explains.

For example, she has observed that some people wear a face mask in the car even when they are driving alone.

“It is not necessary to wear masks when you are in a secluded area like in your car because the function of the mask is to prevent droplets in a public place. Moreover, a mask that has been used for an extended period of time or a moist mask may actually be easier for germs and viruses to attach to in a crowded place,” Norayati shares.

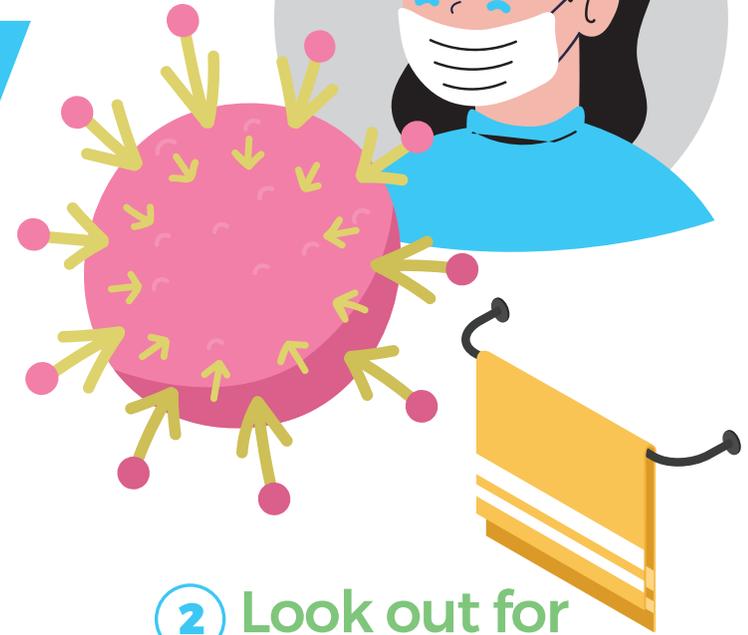
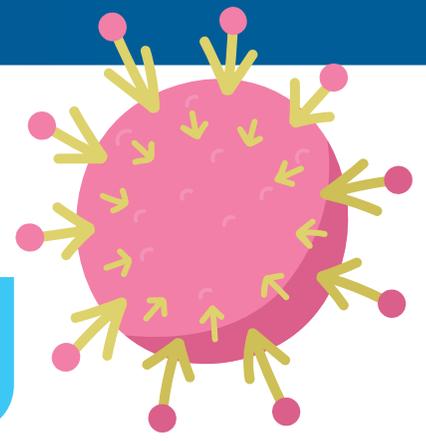
In other words, when a mask is not used properly, or if it is not removed and disposed of correctly, it will raise the risk of infection instead.

An effective face mask, Norayati notes, should cover the nose and mouth snugly with no gaps between the face and the mask. “The best way to test if you are well protected by the mask is to feel for any air flowing out from the side when you have the mask on. If yes, it means there is a chance you could breathe in germs and viruses through the gaps,” Norayati points out.

Other than being vigilant about personal hygiene, home hygiene and cleanliness are equally important to protect you and your family from diseases.

To keep your home and family safe from germs, Norayati offers a few tips.

Keeping GERMS at bay



1 Clean yourself first

Coming home from work with dust and sweat could mean that viruses have followed you back. Therefore, the first things to do when you step into the house, especially before touching your children or elderly parents, are to:



2 Look out for blind spots

How often do you clean the door knobs in your house? What about window handles and wardrobe doors? Do you know that these spots are some of the most frequently-touched fittings and furniture, which also means they could harbour more germs than other fixtures in your home?

During a virus outbreak, clean these items more frequently with household disinfectants.

3 Keep your kitchen and toilet dry

Wet and shady spots are the favourite hangouts for bacteria and viruses. While you can't bring sunlight to every corner of your home, you can at least keep them dry at all times and allow fresh air to flow through regularly, especially in the kitchen where food is prepared.

Besides disinfecting the flooring, countertops and utensils after use, it is also important to clean dishcloths and sponges regularly by soaking them in hot water before washing and sun-drying them.

As for toilets, make it a habit to cover the toilet bowl with the lid before flushing to avoid germs such as *difficile* — a toxin-producing bacterium which can cause illness — from splattering beyond their boundaries.

Wet clothes or towels should also not be left hanging around in the toilet especially if the air-circulation is poor.



“The golden rule of COVID-19 prevention and all other viruses is to take care of your personal and home hygiene at all times, not only during an outbreak.”

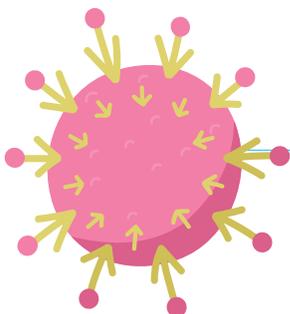
— Prof Dr Norayati





4 Don't forget your kids' toys

If you have young children at home, do not neglect the importance of sanitising their toys at least once a day. After washing off the dirt and dust from the toys, spray each item with child-safe sanitisers and allow them to dry before keeping them away.



5 Disinfect the patient's room

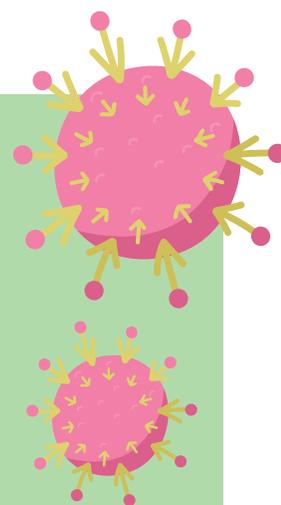
If you have a patient at home, you need to clean the patient's room thoroughly after he or she has recovered. Do not skip cleaning items such as the curtains, bed sheets, pillows or even carpets. Each item needs to be separately cleaned and disinfected because some viruses can survive for a few days on surfaces.

If the illness is caused by an airborne transmission, it is advisable to even clean the ceiling fan and sanitise all the furniture in the room with disinfectants.

Another tip would be to minimise the furnishing in the patient's room from the very start, to lower the risk of viruses lingering on in the room.



Myths on virus prevention measures



Myth #1

Hand sanitisers are better than soap

That's not true. While hand sanitisers are popular because they do not need rinsing after use, soap is cheaper and equally effective in killing germs and viruses. That is, as long as the soap is fresh and well-kept in a clean container. Old soap bars and those kept in dirty containers may become hotbeds for bacteria, which will subsequently be transferred to the human body when the soap is not rinsed off properly.



Myth #2

All hand sanitisers are safe for human use

Not really — the main ingredient of hand sanitisers is alcohol, which will completely evaporate in less than a minute. However, do not attempt to smell the hand sanitiser before it evaporates, especially those with a fancy scent, as it may contain chemicals that may harm your health or even be flammable.

The Ministry of Health advises using hand sanitisers containing at least 60% to 95% alcohol. High alcohol content, however, could dry out the skin on your hands, which in turn makes it vulnerable to germs.

According to Infection Control Association of Malaysia President Prof Dr Norayati Abd Majid, it is not so much the amount of alcohol in the solution but more importantly, its proper use. Make sure you rub every inch of your hands with it, especially the nail gaps.



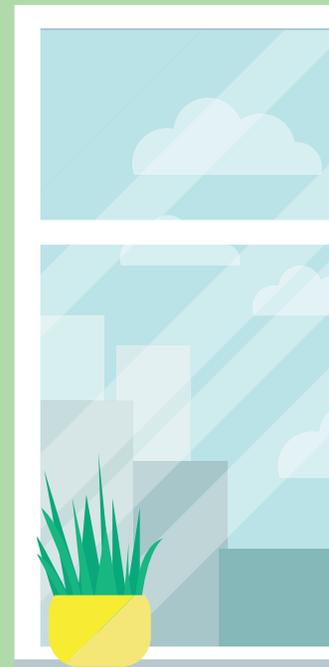
Myth #3

Stay in and close the windows

COVID-19 is a highly transmissible disease and it is thought to be airborne. The public is advised to avoid crowded places and stay away from people who show symptoms such as coughing or sneezing.

However, it doesn't mean people have to stay indoors with their windows closed all the time because indoor air quality plays a crucial role in preventing germs and bacteria.

While products such as air filters, air purifiers and some air-conditioners have the ability to kill germs and destroy viruses, you should not fully rely on them because natural air flow and sunlight are key in keeping indoor air fresh. In addition, such equipment also needs to be regularly cleaned and disinfected.



Make your own home disinfectant

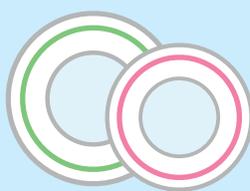
Mix household bleach (5.25% sodium hypochlorite) with water for an inexpensive and effective disinfectant.

By mixing different amounts of bleach with water, you can make disinfectants of various levels from low, intermediate to high, the latter of which is the most potent.



For washroom and furniture surfaces, especially during disease outbreaks

1:50 household bleach solution — mix 20ml bleach with 1,000ml water



For toys, dishes, utensils and food-contact surfaces

1:500 household bleach solution — mix 1ml bleach with 500ml water





First strata landed homes in Bandar Bukit Mahkota to be unveiled

BY RACHEL CHEW

BANGI: Lion Group Property will be introducing the first strata landed residential development in Bandar Bukit Mahkota in Bangi, Selangor soon with a gross development value of RM76 million.

Dubbed Serimba Terrace, the project sits on an 8.71-acre freehold site next to a public lake park. The project will have only 97 double-storey terraced houses with built-up sizes ranging from 2,214 sq ft to 2,289 sq ft. The indicative selling price is from RM738,000.

“Serimba Terrace will be developed on the remaining 50-odd acres of land we have in Bandar Bukit Mahkota. It is also the last landed homes to be offered here. Future projects (in Bandar Bukit Mahkota) being planned are high-rise projects such as condominiums and serviced apartments,” Lion Group Property general manager Eddie Wong told EdgeProp.my.

As the first gated-and-guarded strata landed residential project in Bandar Bukit Mahkota, there will be a security surveillance perimeter CCTV with anti-climb fencing system, 24-hour security system and single-entry entrance with guard post while facilities for residents include a gym, basketball courts and linear park. The 15ft linear park replaces the traditional back lane, thus providing an extra and safe space for recreation.

“We have also chosen to build a basketball court and parks instead of a swimming pool because it goes with our main design concept, which is to create a serene fami-



LION GROUP PROPERTY

LOW YEN YEING | EdgeProp.my

An artist's impression of Serimba Terrace.

(From left) Wong, Cheng and Lion Group Property Marketing and Sales assistant manager L. C. Soo



ly-friendly living environment for our buyers,” Lion Group Property project general manager Serena Cheng Hui Ya shared.

Besides the parks and court, there will also be a nature-inspired children playground featuring a tree house, indoor and outdoor gyms and jogging track, which require little maintenance and attention in the long run.

“As it is a strata project, the buy-

ers are the ones who will maintain and upkeep the project in the future. Thus, we have planned and designed the project with sustainable and easy maintenance in mind,” said Wong.

In addition, the Bukit Mahkota Clubhouse located just a stone's throw away from the project site also allows Serimba Terrace residents to be members to enjoy facilities such as swimming pool,

multipurpose hall, tennis court, children's playground and lounge. The club house is owned and operated by Lion Group.

Multi-generation living

Serimba Terrace units come in two layout choices with both offering five bedrooms and four bathrooms suitable for multi-generation living.

“These homes are aimed at owner-occupiers and families, hence the spacious built-ups and low-density environment. To suit our target buyers, we have fully-extended kitchens to reduce the hassle and cost of renovation.

“All units also come with a dedicated laundry area as well as an additional small room adjacent to an en-suite bedroom on the ground floor, which allows the buyer to turn the space into a children's study, playroom, maid's room or even as storage space,” Wong explained.

Located in the heart of Bandar

Bukit Mahkota, the project is within easy reach of numerous amenities such as schools, colleges and universities, F&B outlets, medical centre, hypermarket, banks and commercial hub. It has direct access to all major destinations in the Klang Valley via the North-South Highway.

“Bandar Bukit Mahkota is a very mature area that is running out of development land, hence high-rise residential projects have mushroomed here over the past few years, thanks to the rising housing demand from the local growing population and the popularity of the area south of Kuala Lumpur,” Wong noted.

He described Bandar Bukit Mahkota as a housing area with mostly mid- to high-end landed homes owned by professionals and families who can afford lifestyle living.

“We have received over 600 registrations of interest since we opened for registration about two months ago. Some people even came to the sales gallery wanting to place a deposit before we officially opened (the sales gallery).

“So we are not worried about the general current soft market in the country. We believe our project is an outstanding one as it is the first gated-and-guarded stratified landed property that emphasises extensive security features and community living in Bangi. We believe this project caters to market needs here,” said Wong.

Serimba Terrace is expected to be launched sometime in April this year and slated for completion in early 2023.

PEHAM suggests further OPR cut if COVID-19 persists

BY CHIN WAI LUN

PETALING JAYA: Another Overnight Policy Rate (OPR) cut could be carried out to prop up the domestic market and stimulate the property industry, said Persatuan Perunding Hartanah Muslim Malaysia (PEHAM) president Ishak Ismail.

In welcoming Bank Negara Malaysia's decision to lower the OPR on March 3 by 25 basis points to 2.5% from 2.75%, the second time in three months, the association of Muslim real estate consultants said the rate cut is a brilliant move to spur the economy and the property market.

However, should the present COVID-19 and economic slowdown persisted, another revision of the OPR could be feasible, Ishak told EdgeProp.my.

“Perhaps in 3Q2020, if the situa-

tion did not improve, the OPR could be revised once again to preserve the competitiveness of the economy and maintain price stability,” suggested Ishak.

He said the OPR reduction presents first-time homebuyers or young working adults the opportunity to own a home as it translates into lower monthly instalments.

“It will have a profound impact on an individual's ability to purchase a home and improve demand,” he explained, adding that commercial banks should also provide more attractive loan schemes as well to encourage spending.

He added that existing homeowners can also refinance [their properties] at a reduced rate with the lower base rates put in place by several banks nationwide.

In terms of demand, Ishak noted that there has been a spike in property sale enquiries since the



PEHAM

Ishak: OPR cuts will definitely reduce cost of living while businesses such as hotels and malls could see lower operating costs and improved margins.

announcement of the cut.

“PEHAM members have received a lot of enquiries from clients on their waiting lists – those who have got their loans rejected

due to insufficient income. They have been advised to resubmit their loan applications.

“The response is significant. We really have observed that this OPR reduction will benefit the homebuyers. Hence, we also advise prospective buyers to check with the banks on their loan eligibility, while those who want to refinance to check for better repayment rates.

“OPR cuts will definitely reduce the people's burden and cost of living while businesses such as hotels and malls could see lower operating costs and improved margins with the rate reduction,” offered Ishak.

PEHAM also commended the government's move to introduce the Economic Stimulus Package 2020 which included incentives to spur local consumption and to assist those affected by the COVID-19 outbreak.

“Once again, this will lead to an

increase in domestic demand and consumer spending. I am very supportive of this stimulus package,” said Ishak.

He also called on real estate agents and negotiators to produce more quality listings which can help homebuyers to make informed decisions in choosing the right properties.

“Quality listings refer to three criteria. Firstly, the price of the property must be about or lower than the market value. Secondly, the location must be clear, besides being strategic. Lastly, loan eligibility – with the increase in demand from the OPR cut, agents must be ready to ensure the loan eligibility of prospective homebuyers and guide them on securing loans.

“This way, [the agents] can also close more deals and help clear the number of unsold property units,” he said.

To real estate agents – Have you just concluded an interesting deal? We would love to hear from you! Contact us at editor@edgeprop.my

DONE DEALS

SOLD FOR

RM2.2 million (RM912.50 psf)

Condominium unit, SENI Mont'Kiara, Kuala Lumpur

Concluded by: James Lai (PEA 1933)
of Property Hub Sdn Bhd
(+6016 311 6092) **When:** August 2019



DONE DEAL

Noteworthy

- Built-up: 2,411 sq ft
- Freehold
- High-floor unit
- Fully furnished
- Sold with tenancy agreement
- 3 bedrooms and 5 bathrooms
- Facilities: Art gallery, tennis court, pool deck, water pavilion, Jacuzzis, Olympic-sized swimming pools
- Nearby amenities: Shopping malls, international schools, medical centre, commercial hub and offices

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Real estate agent James Lai from Property Hub Sdn Bhd who concluded the deal said the sellers were investors based in Kuantan, Pahang, who were renting out the unit to an expatriate.

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There were also 55 rental listings with an average asking rental of RM10,500 per month or RM3.17 psf.

RENTED FOR

RM1,800/mth (RM2.18 psf)

Serviced apartment, Maxim Residences, Cheras, Kuala Lumpur

Concluded by: Low Chee Hoong (REN 22437)
Reapfield Properties (+6012 318 8473)
When: December 2019



DONE DEAL

Noteworthy

- Leasehold
- Built-up: 825 sq ft
- 2 bedrooms and 2 bathrooms
- Fully furnished with built-in kitchen, cabinet and wardrobes in both bedrooms
- Facilities: Children's playground, wading pool, infinity pool, gym, barbecue area and yoga deck
- Close to the Taman Connaught MRT station; shopping centres such as Cheras Sentral, Leisure Mall, EkoCheras Mall; medical centres such as Pantai Cheras Medical Centre, UKM hospital; and education facilities such as UCSI College

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#AreaOfTheWeek



RM18,500,000

Off Jalan Bukit Kemuning, Shah Alam, Selangor

Type: Industrial land **Tenure:** Freehold
Land size: 4 acres

Chris Chiam (REN 27288)

REAPFIELD PROPERTIES (SJ) SDN BHD (E (1) 0452/2)
+6019 317 7060



RM3,100,000

Seksyen 7, Shah Alam, Selangor

Type: Bungalow **Tenure:** Leasehold
Built-up: 7,432 sq ft **Land size:** 9,100 sq ft
Bedroom: 6 **Bathroom:** 4

Izzah Rohaizad (REN 10356)

WEISE INTERNATIONAL PROPERTY CONSULTANTS
SDN BHD (VE (1) 0241) +6017 422 2179



RM1,900,000

Jalan Pendamar, Shah Alam, Selangor

Type: Factory **Tenure:** Freehold
Built-up: 2,880 sq ft **Land size:** 6,480 sq ft
Bathroom: 2

Charles Chua (REN 02154)

REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452)
+6012 282 0823



RM8,167,500

Puncak Alam, Shah Alam, Selangor

Type: Commercial land **Tenure:** Freehold
Land size: 1.5 acres

Yong Hao Sit (REN 09622)

REGIONAL REAL ESTATE (E (3) 1274)
+6012 690 8291



RM1,890,000

Kemuning Utama Permai, Shah Alam, Selangor

Type: Semidee house **Tenure:** Freehold
Built-up: 3,900 sq ft **Land size:** 4,000 sq ft
Bedroom: 6 **Bathroom:** 5

Chris Chiam (REN 27288)

REAPFIELD PROPERTIES (SJ) SDN BHD (E (1) 0452/2)
+6019 317 7060



RM1,180,000

Seksyen 7, Shah Alam, Selangor

Type: Residential land **Tenure:** Leasehold
Land size: 9,085 sq ft

Mohd Syam (REN 15084)

JUSTE LAND (E (3) 0205)
+6013 639 6454



RM750,000

Denai Alam, Selangor

Type: Terraced house **Tenure:** Freehold
Built-up: 2,500 sq ft **Land size:** 2,123 sq ft
Bedroom: 4 **Bathroom:** 4

Winnie Su (REN 00355)

TECH REALTORS PROPERTIES SDN BHD (E (1) 1492)
+6017 298 1800

Shah Alam

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Shah Alam today is also a top choice for young families and professionals to live, especially those who work in the western corridors of the Klang Valley.

QUICK TAKES ON SHAH ALAM

Total transactions in 2019: **3,963 units**

Most popular areas

1. Seksyen 7
2. Alam Impian
3. Denai Alam

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**RM1,600,000****Impian Emas, Bangsar, Kuala Lumpur****Type:** Condominium **Tenure:** Freehold
Built-up: 2,125 sq ft **Bedroom:** 3 **Bathroom:** 3**Winy Su** (REN 00355)TECH REALTORS PROPERTIES SDN BHD (E (1) 1492)
+6017 298 1800**RM8,167,500****Puncak Alam, Shah Alam, Selangor****Type:** Commercial land **Tenure:** Freehold
Land size: 1.5 acres**Yong Hao Sit** (REN 09622)REGIONAL REAL ESTATE (E (3) 1274)
+6012 690 8291**RM795,000****Semenyih, Selangor****Type:** Bungalow **Tenure:** Freehold
Built-up: 2,047 sq ft **Land size:** 4,699 sq ft
Bedroom: 4 **Bathroom:** 3**Zax Hussain** (REN 32913)IREAL PROPERTY SDN BHD (E (1) 1747)
+6018 363 5251**RM690,000****Mutiara Merdeka, Ampang, Selangor****Type:** Condominium **Tenure:** Leasehold
Built-up: 1,730 sq ft **Bedroom:** 5 **Bathroom:** 4**Angelia Kong** (REN 03495)FIRST REALTORS AGENCY (E (3) 0788)
+6017 292 3977**RM27,000/mth****Tropicana Gardens Office, Kota Damansara, Petaling Jaya, Selangor****Type:** Office **Tenure:** Leasehold
Built-up: 5,400 sq ft
Ann Soh (REN 03232)
METRO REC SDN BHD (VE (1) 0376/1)
+6018 369 8650**SOLD FOR****RM2.2 million** (RM912.50 psf)**Condominium unit, SENI Mont'Kiara, Kuala Lumpur****Concluded by: James Lai** (PEA 1933)
of Property Hub Sdn Bhd
(+6016 311 6092) **When:** August 2019**DONE DEAL****Noteworthy**

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- Freehold
- High-floor unit
- Fully furnished
- Sold with tenancy agreement
- 3 bedrooms and 5 bathrooms
- Facilities: Art gallery, tennis court, pool deck, water pavilion, Jacuzzis, Olympic-sized swimming pools
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**RM560,000****SS 15, Subang Jaya, Selangor****Type:** Terraced house **Tenure:** Freehold
Built-up: 1,600 sq ft
Bedroom: 5 **Bathroom:** 2**Anna Liew** (REN 00932)STANWELLS REALTY SDN BHD (E (1) 1586)
+6012 239 2631**RM630,000****Millerz Square, Jalan Klang Lama, Kuala Lumpur****Type:** Condominium **Tenure:** Freehold
Built-up: 660 sq ft **Bedroom:** 1 **Bathroom:** 1**Carmen Teoh** (REN 27223)IQI REALTY SDN BHD (E (1) 1584)
+6012 303 3133**RM988,000****Residential Suites @ M City, Ampang, Kuala Lumpur****Type:** Condominium **Tenure:** Freehold
Built-up: 1,066 sq ft
Bedroom: 2 **Bathroom:** 2**Charles Chua** (REN 02154)REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452)
+6012 282 0823**RM18,500,000****Off Jalan Bukit Kemuning, Shah Alam, Selangor****Type:** Industrial land **Tenure:** Freehold
Land size: 4 acres**Chris Chiam** (REN 27288)REAPFIELD PROPERTIES (SJ) SDN BHD (E (1) 0452/2)
+6019 317 7060**RM1,620,000****9 Bukit Utama, Bandar Utama, Selangor****Type:** Condominium **Tenure:** Freehold
Built-up: 2,522 sq ft
Bedroom: 4 **Bathroom:** 4**Chris Tang** (REN 32877)REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452)
+6018 278 9330**RM1,246,140****USJ, Selangor****Type:** Residential land **Tenure:** Leasehold
Land size: 5,418 sq ft**Eugene Koo** (REN 00311)I-PROP REALTY (USJ) SDN BHD (E (1) 0452/2)
+6017 212 3948**RM5,500,000****Damansara Heights, Kuala Lumpur****Type:** Bungalow **Tenure:** Freehold
Built-up: 8,000 sq ft **Land size:** 9,000 sq ft
Bedroom: 6 **Bathroom:** 7**Eugene Yap** (REN 12217)FOCUS ESTATE AGENCY SDN BHD (E (1) 1751)
+6012 625 9888

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Commercial



Residential

Properties for sale and rentPro Agents, get your listings featured here! Email support@edgeprop.my or call 03-7733 9000**RM298,000****Residen Mutiara, Country Homes, Rawang, Selangor****Type:** Townhouse **Tenure:** Freehold
Built-up: 1,043 sq ft **Land size:** 1,220 sq ft
Bedroom: 3 **Bathroom:** 2**Firdaus Bin Samuri** (REN 25246)

LEGACY REAL PROPERTY SDN BHD (E (1) 1925)

☎ +6019 337 7358

**RM2,800/mth****Riana Green East, Wangsa Maju, Kuala Lumpur****Type:** Condominium **Tenure:** Leasehold
Built-up: 1,109 sq ft **Bedroom:** 3 **Bathroom:** 2**Fong Tan** (REN 38422)

REAL ESTATE FINDERS (MY) SDN BHD (E (1) 1516)

☎ +6012 370 9874

**RM12,000,000****Bukit Bandaraya, Bangsar, Kuala Lumpur****Type:** Bungalow **Tenure:** Freehold
Built-up: 3,500 sq ft **Land size:** 6,609 sq ft
Bedroom: 3 **Bathroom:** 6**Ian Tang** (REN 22803)

REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452)

☎ +6018 278 3154

**RM3,100,000****Seksyen 7, Shah Alam, Selangor****Type:** Bungalow **Tenure:** Leasehold
Built-up: 7,432 sq ft **Land size:** 9,100 sq ft
Bedroom: 6 **Bathroom:** 4**Izzah Rohaizad** (REN 10356)

WEISE INTERNATIONAL PROPERTY CONSULTANTS

SDN BHD (VE (1) 0241) ☎ +6017 422 2179

**RM18,472,000****Jalan Sentul Pasar, Sentul, Kuala Lumpur****Type:** Agricultural land **Tenure:** Freehold
Land size: 80,314 sq ft**James Lee** (REN 11088)

LEADERS REAL ESTATE (E (3) 1204)

☎ +6010 773 0073

**RM5,900,000****Bukit Gita Bayu, Seri Kembangan, Selangor****Type:** Bungalow **Tenure:** Freehold
Built-up: 8,000 sq ft **Land size:** 11,300 sq ft
Bedroom: 8 **Bathroom:** 7**Joanne Soh** (REN 13124)

CBD PROPERTIES SDN BHD (E (1) 1197)

☎ +6012 297 6506

RENTED FOR**RM1,800/mth** (RM2.18 psf)**Serviced apartment, Maxim Residences, Cheras, Kuala Lumpur****Concluded by: Low Chee Hoong** (REN 22437)

Reapfield Properties (+6012 318 8473)

When: December 2019**Noteworthy**

- Leasehold
- Built-up: 825 sq ft
- 2 bedrooms and 2 bathrooms
- Fully furnished with built-in kitchen, cabinet and wardrobes in both bedrooms
- Facilities: Children's playground, wading pool, infinity pool, gym, barbecue area and yoga deck
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**RM3,000/mth****Windows on the Park, Batu 9 Cheras, Selangor****Type:** Condominium **Tenure:** Freehold
Built-up: 1,685 sq ft **Bedroom:** 4 **Bathroom:** 3**Jessica Tung** (REN 05827)

PROPNEK REALTY SDN BHD (E (1) 1800)

☎ +6012 381 7783

**RM855,000****Villa Astana, Kajang, Selangor****Type:** Semidee house **Tenure:** Freehold
Built-up: 2,940 sq ft **Land size:** 2,145 sq ft
Bedroom: 5 **Bathroom:** 4**Justin Lee** (REN 32527)

FULL HOMES REALTY SDN BHD (E (1) 1501/8)

☎ +6016 618 9568

**RM1,900,000****Jalan Pendamar, Shah Alam, Selangor****Type:** Factory **Tenure:** Freehold
Built-up: 2,880 sq ft **Land size:** 6,480 sq ft
Bathroom: 2**Charles Chua** (REN 02154)

REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452)

☎ +6012 282 0823

**RM950,000****Anggerik Doritis, Kota Kemuning, Selangor****Type:** Terraced house **Tenure:** Freehold
Built-up: 2,200 sq ft **Land size:** 2,625 sq ft
Bedroom: 4 **Bathroom:** 3**Kheng Fatt** (REN 04422)

CHESTER PROPERTIES SDN BHD (E (1) 1321/15)

☎ +6012 329 6931

**RM750,000****Casa Tropicana, Tropicana, Selangor****Type:** Terraced house **Tenure:** Leasehold
Built-up: 1,420 sq ft **Bedroom:** 4 **Bathroom:** 3**Laura Teh** (REN 02734)

REAPFIELD PROPERTIES SDN BHD (E (1) 0452)

☎ +6019 221 9830

**RM1,890,000****Kemuning Utama Permai, Shah Alam, Selangor****Type:** Semidee house **Tenure:** Freehold
Built-up: 3,900 sq ft **Land size:** 4,000 sq ft
Bedroom: 6 **Bathroom:** 5**Chris Chiam** (REN 27288)

REAPFIELD PROPERTIES (SJ) SDN BHD (E (1) 0452/2)

☎ +6019 317 7060

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**RM780,000****D6 Sentul East, Sentul, Kuala Lumpur**

Type: Office **Tenure:** Freehold
Built-up: 1,100 sq ft

Lim Chee Leng (PEA1158)

REJEY PROPERTIES (E (3) 0255)

☎ +6016 336 0661

**RM1,200/mth****Vista Komanwel A, Bukit Jalil, Kuala Lumpur**

Type: Condominium **Tenure:** Freehold
Built-up: 1,122 sq ft **Bedroom:** 3 **Bathroom:** 2

Livien (REN 14087)

GRIFFIN PROPERTIES (E (3) 1792/1)

☎ +6012 421 5350

**RM3,280,000****Putra Hill, Bukit Rahman Putra, Selangor**

Type: Bungalow **Tenure:** Freehold
Built-up: 8,000 sq ft
Bedroom: 4 **Bathroom:** 7

Louis Thin (E1960)

RICH VALLEY PROPERTIES (E (3) 1735)

☎ +6012 306 0177

**RM738,000****Kiara Residence 2, Bukit Jalil, Kuala Lumpur**

Type: Condominium **Tenure:** Leasehold
Built-up: 1,276 sq ft **Bedroom:** 4 **Bathroom:** 3

Low Chee Hoong (REN 22437)

REAPFIELD PROPERTIES SDN BHD (E (1) 0452/9)

☎ +6012 318 8473

**RM400,000****Meru, Klang, Selangor**

Type: Terraced house **Tenure:** Freehold
Built-up: 1,721 sq ft **Land size:** 1,300 sq ft
Bedroom: 4 **Bathroom:** 3

Mohd Hazli Aziz (REN 35744)

IW PROPERTIES (E (3) 1334/1)

☎ +6012 666 0984

**RM1,180,000****Seksyen 7, Shah Alam, Selangor**

Type: Residential land **Tenure:** Leasehold
Land size: 9,085 sq ft

Mohd Syam (REN 15084)

JUSTE LAND (E (3) 0205)

☎ +6013 639 6454

**RM1,820,000****Bungaraya Kondominium, Saujana Subang, Saujana, Selangor**

Type: Condominium **Tenure:** Freehold
Built-up: 2,980 sq ft
Bedroom: 4 **Bathroom:** 4

Neoh Eng Kim (REN 32881)

TECH REALTORS PROPERTIES SDN BHD (E (1) 1492)

☎ +6016 208 6331

**RM435,000****Casa Tiara, Subang Jaya, Selangor**

Type: Condominium **Tenure:** Freehold
Built-up: 800 sq ft **Bedroom:** 3 **Bathroom:** 2

Philip CK Ong (REN 32684)

I-PROP REALTY (USJ) SDN BHD (E (1) 0990/2)

☎ +6016 220 0780

**RM1,150,000****Telok Panglima Garang, Selangor**

Type: Terraced house **Tenure:** Leasehold
Built-up: 2,821 sq ft **Land size:** 3,252 sq ft
Bedroom: 5 **Bathroom:** 5

Susan (REN 34104)

CHESTER PROPERTIES SDN BHD (E (1) 1321/15)

☎ +6019 210 9848

**RM1,099,000****Taman Impian Indah, Sungai Buloh, Selangor**

Type: Semidee house **Tenure:** Freehold
Built-up: 2,464 sq ft **Land size:** 4,000 sq ft
Bedroom: 5 **Bathroom:** 5

Terence Yap (REN 10998)

GS REALTY SDN BHD (E (1) 1307)

☎ +6012 232 9042

**RM200,000/mth****Bandar Utama, Selangor**

Type: Office **Tenure:** N/A
Built-up: 34,000 sq ft

Victor Lim (REN 09135)

CBD PROPERTIES SDN BHD (E (1) 1197)

☎ +6019 280 2788

**RM2,000/mth****SS2 Petaling Jaya, Selangor**

Type: Terraced house **Tenure:** N/A
Built-up: 2,000 sq ft **Land size:** 1,540 sq ft
Bedroom: 4 **Bathroom:** 3

Vivienne Ng (REN 04563)

REAPFIELD PROPERTIES (TAMAN SEA) SDN BHD

(E (1) 0452/9) ☎ +6017 338 8859

**RM603,888****Cantara Residences, Ara Damansara, Selangor**

Type: Condominium **Tenure:** Freehold
Built-up: 646 sq ft **Bedroom:** 1 **Bathroom:** 1

Wenda Tee (REN 31380)

REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452)

☎ +6013 348 9163

**RM750,000****Denai Alam, Selangor**

Type: Terraced house **Tenure:** Freehold
Built-up: 2,500 sq ft **Land size:** 2,123 sq ft
Bedroom: 4 **Bathroom:** 4

Winy Su (REN 00355)

TECH REALTORS PROPERTIES SDN BHD (E (1) 1492)

☎ +6017 298 1800

**RM32,670,000****Pulau Indah Industrial Park, Port Klang, Selangor**

Type: Land **Tenure:** Leasehold
Land size: 16 acres

Yong Hao Sit (REN 09622)

REGIONAL REAL ESTATE (E (3) 1274)

☎ +6012 690 8291

**RM815,000****Bangsar Puteri, Bangsar, Kuala Lumpur**

Type: Condominium **Tenure:** Freehold
Built-up: 1,100 sq ft **Bedroom:** 2 **Bathroom:** 2

Ann Soh (REN 03232)

METRO REC SDN BHD (VE (1) 0376/1)

☎ +6018 369 8650