ECGEPIOD.MY

FRIDAY, MARCH 6, 2020 . ISSUE 3081/2020 . PP19055/06/2016(034530)

PRINT + DIGITAL



ALL-NEW. ALL-INSPIRING. ALL-GEN HOMES.

The redefinition of community is here.
Introducing Ilham Residence, the City of Elmina's
first strata-titled development centred around
multigenerational living.

It's a neighbourhood that celebrates the bonds of family and community through spaces crafted specially for each generation, holistic facilities for every age, and green technology for every home.

Starting from

RM 583,999*

*Price after rebate and before Bumiputera discoun

JOIN US AT OUR LAUNCH

for a full day of fun family activities!

- Interactive Fish Tank
- Introduction to Coffee
- Coaster Painting
- Sand Art Gel Candle Making
- **☑** 07/03 sat
- (9_{am} 6_{pm}
- © Elmina Pavilion Sales Gallery

Free legal fees on loan and stamp duty for savings up to RM 38,105

Scan here to find out more:



No. of Units: 513 * Type: 2-Storey Link House * Expected Date of Completion: January 2023 * Land: Free of Encumbrances * Tenure of Land: Freehold * Developer's License No.: 12017-27/01-2022/88(5); * Validity: 3170/2200 * 30017/2200 * 40007/2202 * Aptroprojate Authority which Approves the Building Plans: Majlia Bandaraya Shah Alam * Reference No.: MBSA/BGN/BB/600-1(PS)/SEK.U16/0064-2019 & MBSA/BGN/BB/600-1(PS)/SEK.U16/0065-2019 * Developed by: Sime Darby Property (City of Elmina) Sch Bhc (formerly known as Sime Darby Elmina Development Sch Bhd) Registration Number: 199301028527 (283265-)U, 1016 Floor, Block G, No. Z, Jalan P. DU 1A/7A, Ara Damanara, 47301 Petaling Jaya Selangor * Selling Prince: Phase One, 290 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM642,888 (mini) * RM15/2088 (max.) * Phase Two, 223 Units, RM15/2088 (ma

This serves as an invitation to obtain responses and registrations of interest from the public only and is not to be treated as an offer for sale. Part of the rendering and image content in this advertisement is the artist's impression. The information contained herein is subject to change without notification as may be required by the relevant authorities or developer's architect.

Whilst every care is taken in providing this information, the owner, developers, and managers www.simedarbyproperty.com/elmina-grove/ilham-residence





Commercial



Properties for sale and rent

Pro Agents, get your listings featured here! Email support@edgeprop.my or call 03-7733 9000



RM1,088,000

Sungai Buloh Country Resort, Sungai Buloh, Selangor

Type: Semidee house Tenure: Freehold Built-up: 2,464 sq ft Land size: 4,000 sq ft Bedroom: 5 Bathroom: 5

Terence Yap (REN 10998)

GS REALTY SDN BHD (E (1) 1307)

****+6012 232 9042



RM2,500,000

28 Mont Kiara (MK28), Mont'Kiara, Kuala Lumpur

Type: Condominium **Tenure:** Freehold **Built-up:** 2,700 sq ft

Bedroom: 4 Bathroom: 4

Carmen Teoh (REN 27223)

IQI REALTY SDN BHD (E (1) 1584)

****+6012 303 3133



RM3,900,000

Sierramas, Sungai Buloh, Selangor

Type: Bungalow Tenure: Freehold Built-up: 6,609 sq ft Land size: 7,000 sq ft Bedroom: 7 Bathroom: 7

Chris Chiam (REN 27288)



RM950,000

Surian Condominium, Mutiara Damansara, Selangor

Type: Condominium Tenure: Freehold Built-up: 1,302 sq ft Bedroom: 3 Bathroom: 2

Laura Teh (REN 02734)

REAPFIELD PROPERTIES SDN BHD (E (1) 0452)

****+6019 221 9830



RM369,000

Sunway Mentari, Subang Jaya, Selangor

Type: Serviced apartment Tenure: Leasehold Built-up: 4,400 sq ft Bedroom: 1 Bathroom: 1

Wilson Lim (REN 29646)

ONE WSM PROPERTY SDN BHD (E (1) 1823)

****+6016 353 0201



RM1,200,000

Saujana Impian, Kajang, Selangor

Type: Terraced house Tenure: Freehold Built-up: 3,800 sq ft Land size: 6,000 sq ft Bedroom: 6 Bathroom: 5

Izzah Rohaizad (REN 10356)

WEISE INTERNATIONAL PROPERTY CONSULTANTS SDN BHD (VE (1) 0241) 422 2179



RM3,600/mth

Riana Green East, Wangsa Maju, Kuala Lumpur

Type: Condominium Tenure: Leasehold Built-up: 1,647 sq ft Bedroom: 4 Bathroom: 3

Fong Tan (REN 38422)



RM2,600/mth

Laman Ceylon, Bukit Bintang, Kuala Lumpur

Type: Condominium Tenure: Freehold
Built-up: 820 sq ft Bedroom: 1 Bathroom: 1

Leena Tan (REN 28908)

REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452)

****+6012 322 7901

Be a part of

AS A PROPERTY FESTIVAL A HA



To participate, contact events@edgeprop.my or 03-7721 8289

LIMITED BOOTHS AVAILABLE. FIRST COME FIRST SERVED.



MAIN STRATEGIC PARTNER

EdgeProp.my



ECCEPIOD.F

FRIDAY, MARCH 6, 2020 . ISSUE 3081/2020 . PP19055/06/2016(034530)

PRINT + DIGITAL











BY CHELSEY POH

hey are often the first to greet you when you come home to your condo or guarded community. Walls and fences cannot fully protect you and your home if there are no security guards on the premises.

But how should the management body of your housing select the right security services company? Also, ever wondered how the guards at your condominium

The experts share some tips on the steps to hiring security guards.

1. Check the market rate

According to Henry Butcher Malaysia (Mont'Kiara)'s executive director Low Hon Keong, Joint Management Bodies and Management Corporations (JMBs/ MCs) would normally spend 10% to 15% of their total income on security services.

The current rate of security services is around RM8 to RM9 per hour for services in high-end developments in urban areas. "If there are affordable accommoda-

and the security company will not have to ments and estimated cost. bear transportation cost for its personnel,"

2. Invite quotations

JMBs/MCs/Residents' Associations (RAs) could invite requests for proposals (RFP), submissions of quotations or tenders from various security companies. Malaysian Institute of Property and Facility Managers (MIPFM) president Adzman Shah Mohd Ariffin points out that these

tions nearby, the rate will be more flexi-security companies should be asked to ble as security personnel can stay nearby, visit the site and provide security assess-

- Assessments would normally include:
- Identification of security risks and any shortcomings onsite;
- Proposal on measures to address the shortcomings;
- Number of guards to be deployed for each shift, armed or unarmed;
- Any patrolling vehicle required such as motorcycle, bicycles, etc;
- What equipment to be provided such as walkie-talkies, digital watchman clock, security clocking points, etc.

CONTINUES ON PAGE 3



OPR down to 2.5% for first time in a decade **EdgeProp.my** As the COVID-19 outbreak contin-

ues to grow, Bank Negara Malaysia (BNM) on March 3 announced another cut of 25 basis points (bps) in the overnight policy rate (OPR), marking the first time in 10 years that the rate has been reduced to 2.5%.

The cut comes less than three months after a similar 25bps cut that was decided at the previous Monetary Policy Committee (MPC) meeting on Jan 22.

This marks the second time that the rate has been cut to 2.5%, the last time being in January 2009, when the central bank made a 75bps cut in the OPR followed by another 50bps cut the following month.

Genting Group seeks to halt proposed Genting Sky City project

The Genting Group has filed a suit against the proposed Genting Sky City development, claiming that the project does not meet development guidelines, given its location on a steep hillside which may destabilise land in the surrounding area.

The suit was filed by three members of the group — Genting Bhd, Genting Malaysia Bhd and First World Hotels & Resorts Sdn Bhd — against GM Aero Support Sdn Bhd, Sycal Bhd, Lau Yee Sum, Perunding Rekacekap Sdn Bhd, Lee Yong Chiew and Zahiruddin Zainal, according to court documents sighted by The Edge Financial Daily. GM Aero Support is the developer of the project, while Sycal, a subsidiary of Main Market-listed Sycal

Paramount to launch projects worth RM1.2b in 2020

Paramount Corp Bhd is planning to launch some RM1.2 billion worth of property projects in 2020 while maintaining a sales target of RM1

Speaking at a media briefing on March 3, Paramount Corp CEO Jeffrey Chew said that this year's sales are expected to be driven by demand from the formation of new households and owners who are looking to upgrade their home.

He added that from 2011 to 2020, the growth rate of households is estimated at 2.9% per annum, which creates fresh demand for housing

"The number of households in the country is still growing and we see people starting to buy [property] now after holding back their purchase in the last three years," he said.

Paramount's new launches this year mainly comprises residential products, including landed homes in Bukit Banyan in Sungai Petani, Sejati Lakeside in Cyberjaya and Greenwoods in Salak Tinggi with gross development values (GDVs) of RM121 million, RM178 million and RM139 million, respectively.

Launches of high-rise homes

include serviced apartments in Utropolis Batu Kawan in Penang and Berkeley Uptown in Klang with GDVs of RM269 million and RM247 million, respectively.

Chew noted that pricing of the new launches this year will fall in the range of RM450 to RM500 psf, or RM300,000 to RM600,000

In the financial year ended Dec 31, 2019 (FY2019), the developer achieved a 73% take-up rate for the RM858 million worth of projects launched during the year.

Meanwhile, it is looking at expanding its property development business segment in overseas cities where population is high but less urbanised, such as Bangkok in Thailand, Manila in the Philippines and Ho Chi Minh City in Vietnam.

Ventures Bhd, is the contractor.

The Genting Group also claims that the use of the "Genting" trade name for the project was done without any prior approval, licence and permission of the group.

CapitaLand, CMMT introduce support measures for retailers in Malaysia

Singapore-based CapitaLand Ltd and its sponsored Malaysian-listed real estate investment trust, CapitaLand Malaysia Mall Trust (CMMT), on March 2 announced a series of support measures for retail partners across all seven CapitaLand malls in Malaysia, namely Gurney Plaza in

1. Add +6018 290 2116 to your contact list as EdgeProp News. Or scan this QR code.

2. Send us a WhatsApp with "NEWS" and your full name in the message.

Penang, Sungei Wang in Kuala Lumpur, 3 Damansara in Petaling Jaya, The Mines in Seri Kembangan, East

Coast Mall in Kuantan (all owned by CMMT) as well as Queensbay Mall in Penang and Melawati Mall in Kuala

The tenants operate more than 1,800 stores in these malls, said CapitaLand Malaysia Mall REIT Management Sdn Bhd (CMRM), the manager of CMMT, in a statement.

Tenants will receive the full 15% discount on monthly electricity bills in response to the stimulus package announced by the Malaysian government on Feb 27. There will also be initiatives to boost shopper spending over the next six months. In March for instance, shoppers are entitled to free weekday parking during lunch hours, as well as cashback promotions.



How do I get past issues of this weekly pullout? Go to www.EdgeProp.my to download for free

飘腿



LAUNCHES + EVENTS



If you have any real estate-related events, email us at editor@edgeprop.my. Events listed here will also appear on www.EdgeProp.my



Official launch of Ilham Residence

Date: March 7 (Sat) Time: 9am to 5pm Venue: City of Elmina Sales Gallery, Elmina Pavilion, Persiaran Eserina, Elmina East Sek U16, Shah Alam, Selangor **Contact:** (03) 7831 2253 Sime Darby Property will be officially launching the first residential development in its Elmina Grove precinct – Ilham Residence. Come and discover a collection of 2-storey linked homes fitted with sustainable, smart and green home solutions. There will be fun activities

3D Printing Pen Workshop @ Eco Forest

Date: March 8 (Sun) Time: 2pm to 4pm

for the family as well.

Venue: EcoWorld Gallery @ Eco Forest, No. 1, Persiaran Eco Forest 1, Eco Forest, Semenyih, Selangor **Contact:** (03) 8723 2255 EcoWorld will be hosting a 3D printing pen workshop where participants can materialise their imagination. The 3D doodler pen creates biodegradable plastic, which instantly hardens, allowing you to literally draw in 3D, freehand or on paper.

A Taste of Asian Delicacies

Date: March 7 & 8 (Sat & Sun) Time: 10am to 2pm Venue: Setia Alam Welcome Centre, No. 2 Jalan Setia Indah AD U13/AD Setia Alam, Seksyen U13, Shah Alam, Selangor Contact: (03) 3343 2255 Enjoy your favourite Asian foods as you explore a preview of S P Setia's new dual key



City Residences. For this week, Japanese food will be the delicacy theme.

living concept units at Setia

Chill Out & Relax @ Ara Sendayan

Date: March 7 (Sat)

Time: 6pm to 9pm Venue: PT 12653, Jalan Pusat Dagangan Sendayan 1, Bandar Sri Sendayan, Negeri Sembilan Contact: (1800) 88 2688 Come and experience a leisurely outdoor atmosphere at Ara Sendayan's Chill Out & Relax event hosted by Matrix Concepts Holdings Bhd. Dine out with a variety of snacks served by food trucks amidst this scenic hilltop hotspot with your family and friends.

Weekend Bazaar @ Hub SS2

Date: March 7 & 8 (Sat & Sun) Time: 10am to 5pm Venue: The Hub SS2, Jalan 17/47, Seksyen 19, Petaling Jaya, Selangor **Contact:** (03) 9212 8333 Selangor Dredging Bhd will be



organising a weekend bazaar consisting of small local businesses selling their offerings such as food, clothing and art pieces. Besides stalls, there will also be busking performances.

Pose and Snap@ **Tropicana Aman**

Date: Mar 7 & 8 (Sat & Sun) Time: 11am to 5pm **Venue:** Tropicana Aman Property Gallery, No. 2, Persiaran Aman Perdana 3, Bandar Tropicana Aman, Telok Panglima Garang, Selangor Contact: (1700) 81 8868

Spend your weekend at Tropicana Aman, Kota Kemuning by striking a pose with loved ones in free family portrait sessions organised by Tropicana Corp. Visitors can also view the ready show units of Elemen Residences link homes.



EdgeProp.my

The Edge Property Sdn Bhd

Level 3, Menara KLK No. 1 Jalan PJU 7/6, Mutiara Damansara, 47810 Petaling Jaya, Selangor, Malaysia

EdgeProp.my

Managing Director/Editor-in-chief Au Foong Yee

EDITORIAL Executive Editor Sharon Kam Assistant Editor Tan Ai Leng **Deputy Chief Copy Editor** Copy Editor Arion Yeow
Senior Writer

Writers Natalie Khoo, Shawn Ng, Chin Wai Lun, Chelsey Poh Art Director Sharon Khoh Senior Designer Jun Kit **Designer** Rajita Sivan

For New Launches/Events/ Press Releases/News Tips editor@edgeprop.my Tel: (03) 7721 8211 Fax: (03) 7721 8280

ADVERTISING & MARKETING Associate Account Director **Advertising & Marketing** Heidee Ahmad (019) 388 1880 **Senior Account Managers** lan Leong (012) 359 1668 Cecilia Too (012) 319 7666 Sharon Lee (016) 330 1571

Joane Tan (012) 377 2885 **Marketing Support & Ad Traffic** email: marketing@edgeprop.my

Account Manager

BUSINESS DEVELOPMENT Manager Nimalen Parimalam (014) 324 3193

AGENCY SALES Sales Manager Stannly Tan (012) 538 1687

PRODUCT DEVELOPMENT & CUSTOMER ADVISORY Senior Manager Elizabeth Lay (012) 512 1687

AssociatesOmar Nawawi (012) 537 1687 Nazrin Hakimin (017) 368 6061

For enquiries and listings support@edgeprop.my Tel: (03) 7733 9000

EdgeProp.mv pullout is published by The Edge Property Sdn Bhd. It is available with The Edge Financial Daily every Friday. The pullout is also distributed at more than 200 offices, shopping complexes condos, medical centres and F&B outlets in the Klang Valley. You can also download it for free at www.EdgeProp.my

The Edge Malaysia

Publisher and Group CEO Ho Kay Tat

EDITORIAL Editor-in-chief Azam Aris **CORPORATE**

Chief Operating Officer Lim Shiew Yuin **ADVERTISING & MARKETING Chief Commercial Officer**

Sharon Teh (012) 313 9056 **General Manager** Fong Lai Kuan (012) 386 2831 Senior Sales Manager Gregory Thu (012) 376 0614 Head of Marketing

Support & Ad Traffic Lorraine Chan (03) 7721 8001

COVER STORY

The priority is competency, not cost

FROM COVER PAGE

3. Perform background checks

Adzman points out that it is more common and way better to hire security companies than individuals. Although the latter may be cheaper, they are not regulated by the authorities, unlike the security companies.

Even so, a careful background check on the security company must be done including:

- Whether the company is registered with the Industri Keselamatan Malaysia (PIKM);
- Track record;
- Validity of the company's professional indemnity and public liability insurance;
- The guards' work permits and communication

Training provided to the personnel should also be weighted. "As many guards are non-locals, to ensure quality, not only should the guards be cerwith locals," Adzman stresses, adding that guards for higher-end developments should also be able to operate visitor management systems.

He adds that the security company should share their Standard Operating Procedures (SOP) to show that their guards have been trained to follow certain guidelines.

According to Low, training should include common security SOPs such as how to handle emergencies and suicide attempts, use the fire control panel and first aid equipment such as Automated External Defibrillator (AED) and so on.

Apart from these, the experience of the guards and their relationship with the local police station are also important aspects to be considered.



Adzman: To ensure quality, not only should the guards be certified, they should also be trained to communicate with the locals.

4. Set expectations, **SOPs and KPIs**

After reviewing the assessments and background checks, the JMBs/MCs/RAs would need to shortlist a few companies and conduct interviews with them to clarify any uncertainties they may have.

The two parties could also negotiate further to achieve the best balance between service and price. Clear expectations must be spelt out as some premises may only want basic security services like manning the guard house and patrolling while others may want the security guards to also help with the maintenance such as monitoring lights,

cleanliness of the common area, CCTV functionality and so on.

After deciding on a company, draft an SOP for daily security operations. It would also be good to set KPIs as this would give clarity to the security company and their personnel, to help them meet the client's expectations.

5. Prepare basic amenities for guards

Ministry of Home Affairs (KDN) and Persatuan Basic amenities like a guard house with proper ventilation, nearby toilets, a place to rest and to keep personal belongings need to be provided for the security personnel.

"Security personnel are to be treated with respect. We need to always remind ourselves that they are trying to make a living just like the rest of us. Respect is one of the best things that we can give them," Low stresses.

He also suggests rewarding the guards with tified, they should also be trained to communicate small incentives whenever KPIs are met to motivate them to deliver better service.



Low: Treating the security personnel with respect is one of the best benefits that we can give to them.

6. Check legal compliance

There are many cases of illegal workers among security guards in Malaysia, hence the JMBs/MCs/ RAs will need to check with the security company from time to time on its legal compliance.

Low advises management bodies to take note of who the head of the security company is so that the person can be referred to when the need arises.

Employers should also request for a monthly security operations report to be presented at committee meetings so that residents are aware of happenings in the development and the surrounding areas as well as to evaluate the effectiveness of the security services.

7. Other things to note

The Ministry of Home Affairs currently only allows Nepali nationals to work as security guards in Malaysia, apart from locals.

Chairman of Menara UOA Bangsar MC and Secretary of Palmyra Bangsar MC Khaw Chay Tee prefers Nepalese guards, as he deems them to be more dedicated, disciplined and reliable. However, the problem with hiring non-Malaysian guards is that they need work permits and must return to

Bukit Tunku and Taman Duta are two neighbouring and affluent residential areas in Kuala Lumpur, housing bungalows, luxury condos and villas.

These two neighbourhoods are decades-old and as crime rates rose over time, the residents decided to establish the Bukit Tunku Residents Association (BTRA) Security Scheme, which also covered Taman Duta. The scheme began in 2002

BTRA Committee President Dato' Muthanna Abdullah tells EdgeProp.my that instead of placing barriers, BTRA decided to have patrols with vehicles bearing BTRA logo and flashing lights.

"We began with a small number of residents subscribing for the service and one patrol car. Over the years the number of paying members rose to 80 households and the security fleet expanded to two cars and one motorcycle," says Muthanna.

The BTRA Security Scheme offers security to the community on two fronts — general deterrence and quick response

As visibility is a good way to demonstrate general deterrence, the guards are constantly on patrol every evening. The patrols are recorded on an electronic clocking device and tracked using a GPS device.

Quick response can be achieved if subscribers provide their phone numbers so that incoming distress calls can be traced to the caller's

address. This is particularly useful because during the panic of a break-in for instance, the victim may not be able to remember his or her address.

Security patrol system instead of barriers

As the residential areas are not gated and guarded, the requirement to have the approval from at least 80% of residents is not needed to set up the security scheme. Instead, the scheme is running based on subscriptions. Subscription fee has remained constant over the years at RM3,000 per year.

"We believe that residents prefer the patrolling scheme to the barriers," he says, adding that patrolling routes are designed based on the location of the subscribers' houses.

The security scheme has been largely successful as over the past 18 years, there have been few security incidents among its subscribers.

"The security company has been very professional in tracking the patrol vehicles' positions closely and providing responsible, pleasant and cooperative quards to man the vehicles," he enthuses.

"The scheme has helped to improve safety considerably and the residents feel more secure as they are able to call up the guards if they see anyone acting suspiciously in any of the two neighbourhoods," says a proprietor in Bukit Tunku. "My property is rented out and my tenant is very happy with the scheme," he adds.



Khaw: Hiring a reputable security company would provide flexibility for replacement if the quard is found not performing

their country to apply for re-entry into Malaysia.

Hence, Khaw says it is important for the guards to be employed, trained and supervised by an established and reputable security company, so that the JMB/MC/RA could have the flexibility to ask for a replacement if a guard has to return to his home country or is found to be unsuitable or not performing.

Constant checks on the security company is also crucial, as Low warns that if the guards are not paid on time, they would be demotivated or worse, be lured into illegal activities.

Another common issue is the appearance, personal hygiene and overall image of on-ground personnel. "Some guards may have severe body odour and some have worn-out uniforms which will negatively affect the image of the whole development," he says.

In conclusion, the matter of hiring security guards is not to be taken lightly. "Some clients insist on cheaper rates and fail to place importance on credentials and licensing, only to realise later that when 'one pays peanuts, one gets monkeys," says Adzman.



KL's prime properties are among the WORLD'S CHEAPEST in 2019

BY CHIN WAI LUN

PETALING JAYA: Kuala Lumpur was the world's cheapest city in 2019 to buy a luxury home based on a survey of 28 cities across the globe, according to Savills Prime Index: World Cities research report. And it may be even cheaper in 2020.

By tracking the performance of the 28 cities from San Francisco to Sydney, the Savills Prime Index: World Cities showcases the leading cities for prime residential property based on a sample size adjusted to represent each city's prime market. Savills' definition of prime constitutes properties in the top 5% of the market by price.

Prime properties in KL cost about US\$280 (RM1,172) psf, while in the next cheapest city, Cape Town, South Africa, they cost around US\$310 psf. Hong Kong topped the list with a whopping US\$4,610 psf.

Both KL and Cape Town markets have comparatively lower levels of domestic wealth, while longstanding cooling measures in KL and a weak South African economy have also kept values below other cities, Savills Research said in the report.

The same can be observed with rental values, with Cape Town and KL ranked as lower-valued cities for prime residential the index where a prime house (4,000 sq ft) cost less than US\$1,000 per week, the other being Hangzhou in China.

Hong Kong remained top of the rental league at US\$7,060 per week, followed by Tokyo at US\$6,000 per week. Interestingly, New York topped the list for the rental cost of a prime apartment and was the only city in the index where the average weekly rent for an apartment was higher than a house.



2019 and the prime residential sector was no exception.

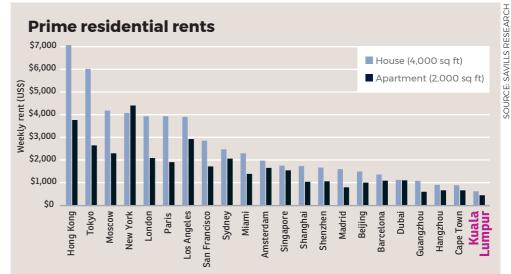
This uncertainty is expected to continue in 2020. Globally, one of the key drivers of the market in cities where values are expected to fall is a supply and demand imbalance, including New York, Miami, Dubai and KL.

Prime residential properties in KL are rents and were two of only three cities in expected to record a decrease in value of up to -1.9% or zero growth for 2020.

Rental values outperformed capital values

Overall, the average capital value of prime residential properties across world cities remained flat, averaging an increase of 0.1%, down from 2.6% in 2018, a continued slowdown in growth since 2016.

The slowdown accelerated throughout According to Savills Research, uncertainty the year and prices fell in many cities in the impacted the global property sector through second half of the year, resulting in an aver-



KL recorded

a 1% fall in

capital value

on the back

of oversupply

following a rise

in the number

of residential

developments

over the past

few vears.

age decrease of -0.4% over the six months

the back of oversupply following a rise in the number of residential developments over the past few years. Berlin and Paris were the strongest performers through 2019, with annual growths of 8.8% and 6.4% respectively. The German capital has seen strong interest from buyers and investors looking for income returns while prime property in the French capital is viewed as a safe longterm store of wealth.

tal values during 2019 with an average annual Overseas buyers need to factor in the levincrease of 1.2%, a 0.4% increase y-o-y. How- el of taxation and fees involved in buying, ever, like capital values, rent-

al growth also slowed in the second half of the year, with a 0.3% increase compared with 0.8% for the first half.

According to the report, Dubai and KL recorded the largest rental falls over the year, with -5% and -4.1% respectively. Both markets are facing oversupply and potential renters have a lot of choice and negotiating power, said the real estate research consultancy.

Meanwhile, Los Angeles saw the largest rental growth (6.1%) being Tokyo and Sydney. Berlin completes the top in younger age groups.

2019, after being on a downward trend since December 2014. Average yields continued KL recorded a 1% fall in capital value on moving upwards in the second half of the year as rental growth continued to outpace price growth, standing at an average of 3.2% in December 2019 compared with 3.0% a vear before.

> Bangkok and KL were comparatively high -yielding for the region, recording 4.6% and 3.6% respectively. Los Angeles was the highest-yielding city in the index, at 5.5%.

Buying, owning and selling costs

Rental values performed better than capi- Purchase price is just part of the picture.

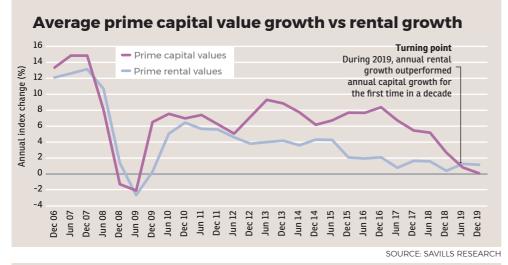
owning and selling in different cities, the report said.

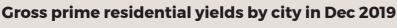
The costs associated with purchasing, owning and selling a property as a non-resident can increase the price significantly. In this context, Hong Kong is the most expensive of all the global cities in the index.

Here, an overseas buyer can expect to pay an additional 33.3% of the purchase price - most of which is stamp duty for overseas buyers.

Second, third and fourth spots are taken by Singapore,

attributed to a shift from buying to renting five and is in fact, the third most expensive city for a buyer as the agency fees are paid for by As a result of the increased rental growth, the buyer but with no costs to sell the properaverage yields increased in the first half of ty. However, KL is not mentioned in this list.







SOURCE: SAVILLS RESEARCH

BY CHIN WAI LUN

PETALING JAYA: What's the point of having facilities that are wasting away and no longer able to serve their full purpose?

Outdoor recreational spaces for the community, especially children and youths, are aimed at promoting a healthy lifestyle and even to nurture sports talent, hence it would be a shame if such facilities become eyesores instead.

Seeing the opportunity to make these spaces "great" again and help change the lives of the surrounding communities, Paramount Property Development Sdn Bhd CEO Beh Chun Chong decided to take the lead and partner EdgeProp.my and Nippon Paint Malaysia to roll out the Sayangi Rumahku campaign in July 2019.

The campaign is in support of the National Community Policy or Dasar Komuniti Negara (DKN) formulated by the Housing and Local Government Ministry, aimed at improving the lives of the B40 group.

Under this campaign, the dilapidated outdoor sports courts at public housing schemes, including the People's Housing Schemes (PPR) will be given a makeover. The initial PPRs identified for this campaign are PPR Lembah Subang 1 in Petaling Jaya, Selangor; PPR Seri Cempaka and PPR Seri Kedah (both in Kuala Lumpur).

Beh noted that this private sector initiative is expected to benefit close to 16,000 residents living in 4,116 units in these PPRs.

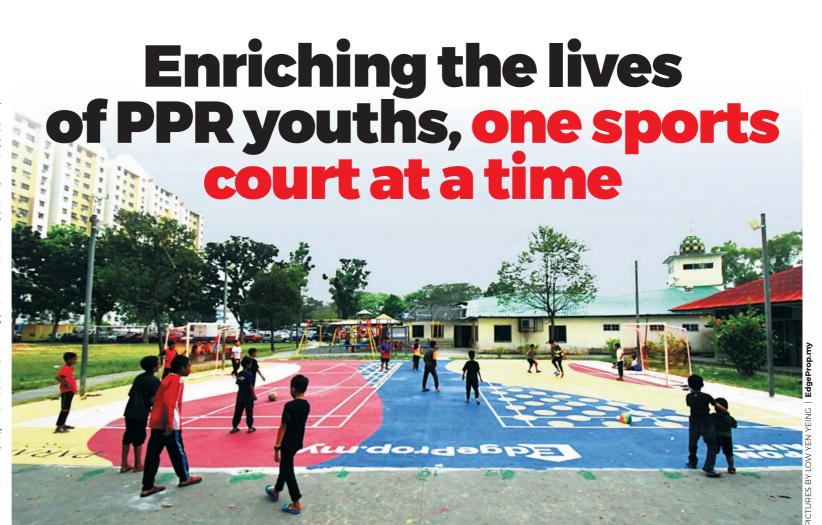
"We hope through the refurbishment of the outdoor sports courts, we could promote a healthier and more active lifestyle among residents, especially the youths.

"Not many PPR homes have out- Beh: We are happy to be able door sporting facilities. PPR Seri Cempaka, for example, is one of the few that does. Sadly, the court was in a bad condition and riddled with holes. We were also concerned about the safety of kids playing at the playground nearby, especially when there is a kindergarten located next to the court," Beh shared, adding that the initial stage of the Sayangi Rumahku campaign will need at least RM200,000.

The refurbishment works include converting the existing sports courts into bigger multipurpose sports courts with a colourful design that will attract residents to spend time outdoors, be it for sports or for community activities.

To date, the makeover of the sports courts at PPR Lembah Subang 1 and PPR Seri Cempaka have been completed. Not only have they become fully functional and safe, they also sport vibrant designs and colours reflecting the Malaysia's flag.

During the refurbishment process, PPR residents have joined volunteers from Paramount, Nippon Paint Malaysia and EdgeProp.my in the painting works on the sports courts. Close to 60 Paramount staff including its senior management took time off to participate in the campaign, wholeheartedly sup-



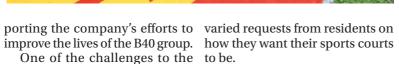
The once dilapidated court of PPR Seri Cempaka was spruced up with colour and is now safer to use.



to create a functional and aesthetically-pleasing space for the community







refurbishment efforts, how-Malaysia's weather. For instance, to the inter-monsoon rains in the latter half of 2019.

partners in this campaign were the will affect functionality.

"We received a number of reever, was having to deal with quests to design the courts for multiple usage such as futsal, badworks were slightly delayed due minton, sepak takraw and netball. While we would like to fit as many court types as possible into one, Another challenge faced by the too many different [court] lines



from Paramount working together with those from EdgeProp.my and Nippon Paint during the repainting Paramount will be spending an estimated RM200.000 rundown outdoor sports courts at the PPR projects.

The volunteers

"Likewise, in terms of patterns nity. The courts at PPR Lembah and colours used, there is a need to balance creativity and functionality," Beh explained.

But these are mere hiccups because nothing beats the satisfaction of seeing residents enjoy their newly refurbished sports courts.

"We are happy to be able to create functional and aesthetically -pleasing spaces for the commu-

Subang 1 and PPR Seri Cempaka are now much more colourful and can be used for both futsal and badminton," said Beh.

Meanwhile, the Sayangi Rumahku campaign moves on to PPR Seri Kedah next. Painting works will begin on March 15, 2020 and scheduled to be completed by end-March.

DONE DEALS



To real estate agents – Have you just concluded an interesting deal? We would love to hear from you! Contact us at editor@edgeprop.my

SOLD FOR

RM1.6 million (RM550 psf)

Villa Aman Condominium. Jalan Ritchie, Kuala Lumpur



Concluded by: Elvie Ho (REN 22102) of Reapfield Properties HQ Sdn Bhd (+6012 303 3788)

When: December 2019



Noteworthy

- Freehold
- 2,906 sq ft
- Corner unit
- 4 bedrooms and 4 bathrooms
- Almost fullyfurnished
- Facilities: gym, reading room, swimming pool, landscaped garden, playground, sauna and games room
- Nearby amenities: Shopping malls, international schools, hospitals and medical centres as well as offices and shops

Located in the heart of Kuala Lumpur, Villa Aman is a lowdensity luxury condominium completed in 2000. Located along Jalan Ritchie near the Embassy Row in Ampang Hilir, it offers just 20 units housed within three 3-storey blocks. Unit built-ups range from 2,454 sq ft to 3,853 sq ft with a minimum of four bedrooms

Nearby are shopping malls such as Suria KLCC. Pavilion KL, Ampang Point and Great Eastern Mall; international schools: hospital and medical centre as well as offices.

According to real estate negotiator Elvie Ho of Reapfield Properties who concluded the deal, Villa Aman is a rare low-density project in the city centre.

This unit was owned by a Korean who wanted to sell the unit as he was

moving back to his country. The unit comes with basic fittings and some furniture such as cabinets, sofa, lights, work desk as well as some electrical items such as washing machine and a TV.

The well-maintained unit attracted the local buyer who was looking for a new place for his growing family. He liked the unit's minimalist design and its convenient yet quiet location

The unit was transacted at below the market value at RM1.6 million in December

EdgeProp.my data showed two units in Villa Aman were sold between 2015 and 2019 for RM1.45 million or RM429 psf and RM1.5 million or RM639 psf.

As at Feb 3, 2020 there were two units listed for sale with the asking price of RM619 psf and RM669 psf.

SOLD FOR

RM1.765 million (about RM462 psf)

Semidee, Residency Section 9, Kota Damansara, Selangor



Concluded by: Ann Soh (REN 03232) of Metro Rec Sdn Bhd (+6018 369 8650) When: August 2019



Noteworthy

- Leasehold
- · Land area: 3,821 sq ft
- Built-up: 3,111 sq ft Semi furnished with basic fittings
- and lights Five bedrooms and
- five bathrooms • Nearby amenities: schools, eateries, supermarkets, hospital, forest

reserve, park

 Easy access to Persiaran Mahogani and **New Klang Valley** Expressway, 5km from Dataran Sunway, 8km away from The Curve shopping centre, 10km from Subang Airport and around 25km to Kuala Lumpur city centre

Section 9 Kota Damansara is an exclusive residential area with several gated-and-guarded landed housing developments mainly comprising semidees and bungalows.

It is situated next to Kota Damansara Community Forest Reserve, creating a green and quiet environment not too far from the popular commercial areas such as Dataran Sunway, The Curve shopping centre and 1 Utama Shopping Centre.

Residency Section 9 is one of the gated-and-guarded enclaves located next to SK Kota Damansara Section 9 school and the forest reserve.

According to Ann Soh from Metro Rec Sdn Bhd, who concluded the sale, Residency Section 9 comprises only 92 semidee units designed with high ceilings.

"The homes here are popular because of their spaciousness and their safe and green

environment," she said.

Besides Taman Rimba Riang is about 1.5km away or a 20-minute walk from Residency Section 9, so residents are often seen strolling or jogging in the

The healthy living environment appealed to the couple who bought the unit as they were looking for a suitable home to raise their family, Soh said.

With house prices in Kota Damansara having risen rapidly over the years, the seller decided it was a good time to cash out.

EdgeProp.my data showed that in 2018, there were two semidees transacted in Section 9. Kota Damansara, with an average price of RM2.58 million or RM648 psf in 2018. In 2019, one semidee was sold at RM1.77 million or RM462 psf.

The property portal also has only one sale listing of semidee in the area, with an asking price of RM2.8 million or RM510 psf.

RENTED FOR

RM3,800/mth (RM6.08psf)

Serviced residence, **Star Residences Tower 1, KL**



Concluded by: Meifen Low (REN 06451) of One WSM Property Sdn Bhd (+6012 653 0714) When: Dec 2019



Noteworthy

- •1 bedroom and 1 bathroom
- Built up: 625 sq ft
- Fully furnished with airconditioning units, sofa, wardrobe, coffee table, washer and dryer, kitchen cabinet, and kitchen hood and hob
- **Facilities** swimming pool, gym, outdoor pavilion and BBQ lounge, koi pond and gardens
- Walking distance to KLCC, Avenue K, Suria KLCC, KLCC Park; KLCC and Ampang Park LRT stations

The Star Residences Tower 1 is part of the Star Development located at the intersection of Jalan Mayang and Jalan Yap Kwan Seng in Kuala Lumpur city centre.

Jointly developed by Symphony Life Bhd and United Malayan Land Bhd, the freehold development consists of a 57-storey Tower 1, 58-storey Tower 2, 58-storey Ascott Star KLCC Kuala Lumpur and Star Boulevard, the latter featuring retail, F&B and entertainment outlets.

Tower 1, which was completed in December 2019, has 557 serviced residences with for the unit is still competitive. built-up sizes from 625 sq ft. It is the highest residential building in the vicinity.

The one-year tenancy for this unit in Tower 1 at RM3,800 per month is reasonable given the strategic location of the project and the fact that this is a brand new fully-furnished unit, says One these units was about RM1.13 WSM Property Sdn Bhd's Meifen Low who concluded the deal.

"The tenant is an expatriate who works in the city centre, so the location is very convenient for him," Low added, noting that the KLCC precinct offers a wide array of amenities such as the Ampang Park LRT station, malls, and offices.

The tenancy commenced on Jan 1 this year with an option to renew for another year.

"The landlord expected to get a higher rent for the unit but accepted this offer because of the good profile of the tenant,' Low added

Nevertheless, the rental psf Rental listings on EdgeProp.my showed that the asking rents for serviced residences at Star Development ranges from RM4,200 to RM6,500, or RM6.65 to RM9.02 psf per month as at January 2020.

The average asking price for million to RM2.73 million, or RM1,767 to RM2,914 psf.

RENTED FOR

RM2,500/mth (RM2.50 psf)

Condominium unit, The Hamilton, Wangsa Maju, KL



Concluded by: Kenny Lee (REN 18277) of PropNex Realty Sdn Bhd (+6012 285 9790) When: Dec 3, 2019

Located at the Jalan

DONE

Noteworthy

- Leasehold
- Built-up: 1,000 sq ft
- 3 bedrooms, 2 bathrooms
- Fully furnished • High floor unit
- Walking distance to Sri Rampai LRT station; within 1km to AEON BiG Wangsa Maju, Wangsa Walk Mall and Pusat Bandar Wangsa Maju commercial hub

Wangsa Delima area next to Seksyen 5 in Wangsa Maju, KL, The Hamilton (also known as Residensi Hamilton) is a high-rise residential development by Era Ecoland Sdn Bhd, a subsidiary of Aset Kayamas Sdn Bhd.

The 42-storey condominium is situated on a 1.44-acre leasehold site. It houses a total of 435 units with built-ups ranging between 1,000 sq ft and 2,219 sq ft.

The Hamilton is strategically located within walking distance to various amenities, notably the Sri Rampai LRT station and the Wangsa Walk Mall. It is also close to major highways such as the Duta-Ulu Klang Expressway (Duke), Middle Ring Road 2 (MRR2) and Jalan Setiawangsa.

According to Kenny

Lee of PropNex Realty Sdn Bhd, who co-brokered the rental deal, The Hamilton was recently completed in October 2019

"It was a co-agency deal and the tenant was brought in by another agent. It went well and we sealed the deal after two viewings," said Lee.

"The tenant liked that it is on a high floor with nice views of the city. The unit also came fully-furnished.

"Furthermore, the tenant got to move into a newly completed unit close to his workplace," Lee added.

Based on data obtained by EdgeProp.my as of end-January 2020, there were nine rental listings for The Hamilton asking for an average rent of RM2,222 per month or RM2.18 psf.

Meanwhile, there were 12 sale listings going for an average asking price of RM679,604 or RM573 psf.



Commercial





Properties for sale and rent



RM990,000

You Vista, Batu 9 Cheras, Selangor

Type: Condominium Tenure: Freehold Built-up: 2,400 sq ft Bedroom: 5 Bathroom: 4

Aaron Loo (REN 34171)

JUSTE LAND (E (3) 0205/1)

****+6019 473 3413



RM22,000,000

Jalan Sungai Jelok, Kajang, Selangor

Type: Residential land Tenure: Freehold Land size: 5 acres

Angelia Kong (REN 03495)

FIRST REALTORS AGENCY (E (3) 0788)

****+6017 292 3977



RM730,000

Trellises, Taman Tun Dr Ismail, **Kuala Lumpur**

Type: Condominium Tenure: Freehold Built-up: 1,188 sq ft Bedroom: 3 Bathroom: 2

Ann Soh (REN 03232)

METRO REC SDN BHD (VE (1) 0376/1)

****+6018 369 8650



RM2,500,000

28 Mont Kiara (MK28), Mont'Kiara, **Kuala Lumpur**

Type: Condominium Tenure: Freehold

Built-up: 2,700 sq ft Bedroom: 4 Bathroom: 4

Carmen Teoh (REN 27223)

IQI REALTY SDN BHD (E (1) 1584)

**** +6012 303 3133



RM5,500/mth

Residential Suites @ M City, Ampang, Kuala Lumpur

Type: Condominium Tenure: N/A **Built-up:** 1,680 sq ft

Bedroom: 3 Bathroom: 2

Charles Chua (REN 02154) REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452)

****+6012 282 0823



RM2,300,000

Sunway SPK Damansara, **Kuala Lumpur**

Type: Terraced house Tenure: Freehold **Built-up:** 2.798 sa ft

Bedroom: 6 Bathroom: 5 Chris Tang (REN 32877)

REAPFIELD PROPERTIES (HO) SDN BHD (E (1) 0452)

****+6018 278 9330

.....

RENTED FOR

RM3,800/mth (RM6.08psf)

Serviced residence. Star Residences Tower 1, KL



Concluded by: Meifen Low (REN 06451) of One WSM Property Sdn Bhd (+6012 653 0714) When: Dec 2019



Noteworthy

- •1 bedroom and 1 bathroom
- Built up: 625 sq ft
- conditioning units, sofa, wardrobe, coffee table, washer and dryer, kitchen cabinet, and kitchen hood and hob
- Facilities: swimming pool, gym, outdoor pavilion and BBO lounge, koi pond and gardens
- Walking distance to KLCC, Avenue K Suria KLCC, KLCC Park; KLCC and **Ampang Park LRT** stations

The Star Residences Tower Lis part of the Star Development located at the intersection of Jalan Mayang and Jalan Yap Kwan Seng in Kuala Lumpur city centre. the KLCC precinct offers a wide

Jointly developed by Symphony Life Bhd and United Malayan Land Bhd, the freehold development consists of a 57-storey Tower 1, 58-storey Tower 2, 58-storey Ascott Star KLCC Kuala Lumpur and Star Boulevard, the latter featuring retail, F&B and entertainment outlets.

Tower 1, which was completed in December 2019, has 557 serviced residences with for the unit is still competitive. built-up sizes from 625 sq ft. It is Rental listings on EdgeProp.my the highest residential building in the vicinity.

The one-year tenancy for this unit in Tower 1 at RM3,800 per month is reasonable given the strategic location of the project and the fact that this is a brand new fully-furnished unit, says One WSM Property Sdn Bhd's Meifen Low who concluded the deal.

"The tenant is an expatriate who works in the city centre, so the location is very convenient for him," Low added, noting that array of amenities such as the Ampang Park LRT station, malls, and offices.

The tenancy commenced on Jan 1 this year with an option to renew for another year.

"The landlord expected to get a higher rent for the unit but accepted this offer because of the good profile of the tenant," Low added.

Nevertheless, the rental psf showed that the asking rents for serviced residences at Star Development ranges from RM4,200 to RM6,500, or RM6.65 to RM9.02 psf per month as at January 2020

The average asking price for these units was about RM1.13 million to RM2.73 million, or RM1,767 to RM2,914 psf.



RM3.900.000

Sierramas, Sungai Buloh, Selangor Type: Bungalow Tenure: Freehold **Built-up:** 6,609 sq ft **Land size:** 7,000 sq ft

Chris Chiam (REN 27288)

Bedroom: 7 Bathroom: 7

REAPFIELD PROPERTIES (SJ) SDN BHD (E (1) 0452/2) ****+6019 317 7060

RM550,000

The Nomad SuCasa, Ampang, **Kuala Lumpur**

Type: Condominium Tenure: Freehold Built-up: 990 sq ft Bedroom: 2 Bathroom: 2

Elvie Ho (REN 22102)

REAPFIELD PROPERTIES (HO) SDN BHD (E (1) 0452) ****+6012 303 3788



RM1,200,000

Taman Taming Jaya, Balakong, Selangor

Type: Factory Tenure: Freehold Built-up: 2,000 sq ft Land size: 2,000 sq ft

Eugene Koo (REN 00311)

I-PROP REALTY (USJ) SDN BHD (E (1) 0452/2)

****+6017 212 3948



RM5,280,000

Jalan Setia Bakti, Damansara **Heights, Selangor**

Type: Bungalow land Tenure: Freehold Land size: 7,050 sq ft

Eugene Yap (REN 12217)

FOCUS ESTATE AGENCY SDN BHD (E (1) 1751) ****+6012 625 9888



RM3,600/mth

Riana Green East, Wangsa Maju, **Kuala Lumpur**

Type: Condominium Tenure: Leasehold Built-up: 1,647 sq ft Bedroom: 4 Bathroom: 3

Fong Tan (REN 38422)

REAL ESTATE FINDERS (MY) SDN BHD (E (1) 1516) ****+6012 370 9874



RM2,061,720

8 Conlay, KLCC, Kuala Lumpur

Type: Condominium Tenure: Freehold Built-up: 705 sq ft Bedroom: 1 Bathroom: 2

lan Tang (REN 22803)

REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452)

****+6018 278 3154



Properties for sale and rent

Pro Agents, get your listings featured here! Email support@edgeprop.my or call 03-7733 9000



RM1.180.000

VIVO Residential Suites, Jalan Klang Lama, Kuala Lumpur

Type: Condominium Tenure: Leasehold Built-up: 1,388 sq ft Bedroom: 3 Bathroom: 3

James Lee (REN 11088)

LEADERS REAL ESTATE (E (3) 1204) ****+6010 773 0073



RM6.380.000

Surian Industrial Park, Kota Damansara, Selangor

Type: Factory Tenure: Freehold **Built-up:** 10,032 sq ft

Jessica Tung (REN 05827)

PROPNEX REALTY SDN BHD (E (1) 1800)

**** +6012 381 7783



RM2,100,000

Elite 33 Signature Business Park, Shah Alam, Selangor

Type: Shopoffice Tenure: Freehold Built-up: 4,000 sq ft Land size: 2,000 sq ft

Joanne Soh (REN 13124)

CBD PROPERTIES SDN BHD (E (1) 1197)

****+6012 297 6506

DONE

DEAL



RM490,000

Keranji, Sepang, Selangor

Type: Terraced house Tenure: Freehold **Built-up:** 1,965 sq ft **Land size:** 1,400 sq ft **Bedroom:** 4 **Bathroom:** 3

Justin Lee (REN 32527)

FULL HOMES REALTY SDN BHD (E (1) 1501/8)

****+6016 618 9568



RM110,000

Taman Sri Indah, Cheras South, Selangor

Type: Flat Tenure: Leasehold Built-up: 650 sq ft Bedroom: 3 Bathroom: 1

Juzri (REN 35407)

HUNT PROPERTIES (BANGI) SDN BHD (E (1) 1498/3) ****+6016 220 6104



RM2,370,000

Kawasan Industri Masjid Tanah, Alor Gajah, Melaka

Type: Industrial land Tenure: Leasehold Land size: 139,414 sq ft

Kheng Fatt (REN 04422)

CHESTER PROPERTIES SDN BHD (E (1) 1321/15)

****+6012 329 6931

RENTED FOR

RM2,500/mth (RM2.50 psf)

Condominium unit. The Hamilton. Wangsa Maju, KL



Noteworthy

Leasehold

bathrooms

Fully furnished

Concluded by: Kenny Lee (REN 18277) of PropNex Realty Sdn Bhd (+6012 285 9790) When: Dec 3, 2019



.....

• Built-up: 1,000 sq ft • 3 bedrooms, 2

 High floor unit • Walking distance to Sri Sdn Bhd. Rampai LRT station;

within 1km to AEON BiG Wangsa Maju, Wangsa Walk Mall and Pusat Bandar Wangsa Maju commercial hub

Wangsa Delima area next to Seksyen 5 in Wangsa Maju, KL, The Hamilton (also known as Residensi Hamilton) is a high-rise residential development by Era Ecoland Sdn Bhd, a subsidiary of Aset Kayamas

The 42-storey condominium is situated on a 1.44-acre leasehold site. It houses a total of 435 units with built-ups ranging between 1,000 sq ft and 2,219 sq ft.

The Hamilton is strategically located within walking distance to various amenities, notably the Sri Rampai LRT station and the Wangsa Walk Mall. It is also close to major highways such as the Duta-Ulu Klang Expressway (Duke), Middle Ring Road 2 (MRR2) and Jalan Setiawangsa.

According to Kenny

Lee of PropNex Realty Sdn Bhd, who co-brokered the rental deal, The Hamilton was recently completed in October 2019. "It was a co-agency deal

and the tenant was brought in by another agent. It went well and we sealed the deal after two viewings," said Lee. "The tenant liked that it

is on a high floor with nice views of the city. The unit also came fully-furnished.

"Furthermore, the tenant got to move into a newly completed unit close to his workplace," Lee added.

Based on data obtained by EdgeProp.my as of end-January 2020, there were nine rental listings for The Hamilton asking for an average rent of RM2,222 per month or RM2.18 psf.

Meanwhile, there were 12 sale listings going for an average asking price of RM679,604 or RM573 psf.



RM32,670,000

Pulau Indah Industrial Park, Port Klang, Selangor

Type: Land Tenure: Leasehold Land size: 10 acres

Yong Hao Sit (REN 09622)

REGIONAL REAL ESTATE (E (3) 1274)

****+6012 690 8291



RM950,000

Surian Condominium, **Mutiara Damansara, Selangor**

Type: Condominium Tenure: Freehold Built-up: 1,302 sq ft Bedroom: 3 Bathroom: 2

Laura Teh (DEN 02734)

REAPFIELD PROPERTIES SDN BHD (E (1) 0452)

****+6019 221 9830



RM2,600/mth

Laman Ceylon, Bukit Bintang, **Kuala Lumpur**

Type: Condominium Tenure: Freehold Built-up: 820 sq ft Bedroom: 1 Bathroom: 1

Leena Tan (REN 28908)

REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452) ****+6012 322 7901



RM4,000,000

Kompleks Damai, KL City, **Kuala Lumpur**

Type: Shopoffice Tenure: Freehold Built-up: 11,292 sq ft Bathroom: 4

Lim Chee Leng (PEA1158) REJEY PROPERTIES (E (3) 0255) ****+6016 336 0661



RM13,000,000

Lorong Taman Pantai 2, Pantai, **Kuala Lumpur**

Type: Bungalow Tenure: Freehold Built-up: 17,749 sq ft Land size: 20,000 sq ft Bedroom: 5 Bathroom: 4

Ling Chai (REN 20461)

GRIFFIN PROPERTIES (E (3) 1792)

**** +6017 812 8196



RM1,000/mth

Gemilang Indah, Jalan Klang Lama, **Kuala Lumpur**

Type: Condominium Tenure: Freehold Built-up: 1,122 sq ft Bedroom: 3 Bathroom: 2

Livien (REN 14087) GRIFFIN PROPERTIES (E (3) 1792/1)

421 5350

SPOTLIGHT

Properties for sale and rent







RM4.100/mth

KL Eco City, Mid Valley City, **Kuala Lumpur**

Type: Office Tenure: Leasehold **Built-up:** 1,035 sq ft

Low Chee Hoong (REN 22437)

REAPFIELD PROPERTIES SDN BHD (E (1) 0452/9) ****+6012 318 8473



RM320.000

Bandar Warisan Puteri, Seremban, Negeri Sembilan

Type: Terraced house Tenure: Freehold Built-up: 1,480 sq ft Land size: 1,400 sq ft Bedroom: 4 Bathroom: 3

Mohd Hazli Aziz (REN 35744)

IW PROPERTIES (E (3) 1334/1) ****+6012 666 0984



RM1,180,000

Mohd Syam (REN 15084)

JUSTE LAND (E (3) 0205) ****+6013 639 6454



RM560,000

Aurora Residence @ Lake Side City, **Puchong, Selangor**

Type: Condominium Tenure: Leasehold Built-up: 1,238 sq ft Bedroom: 3 Bathroom: 2

Neoh Eng Kim (REN 32881)

TECH REALTORS PROPERTIES SDN BHD (E (1) 1492) ****+6016 208 6331



RM800,000

USJ 2, USJ, Selangor

Type: Terraced house Tenure: Freehold Built-up: 1,405 sq ft Land size: 1,647 sq ft Bedroom: 4 Bathroom: 3

Philip CK Ong (REN 32684)

I-PROP REALTY (USJ) SDN BHD (E (1) 0990/2)

****+6016 220 0780



RM425,000

Jalan Impian Setia, Kajang, **Selangor**

Type: Terraced house Tenure: Freehold Built-up: 1,170 sq ft Land size: 990 sq ft **Bedroom:** 3 **Bathroom:** 3

Shahrul Ridhwan (REN 29515)

ACEAKL ESTATE AGENCY SDN BHD (E (1) 1697) ****+6017 265 7503



RM595,000

Meridian Townhouse. Petaling Jaya, Selangor

Type: Townhouse Tenure: Leasehold **Built-up:** 1,040 sq ft

Bedroom: 3 Bathroom: 2

Susan (REN 34104)

CHESTER PROPERTIES SDN BHD (E (1) 1321/15)

****+6019 210 9848



RM1,088,000

Sungai Buloh Country Resort, Sungai Buloh, Selangor

Type: Semidee house Tenure: Freehold Built-up: 2,464 sq ft Land size: 4,000 sq ft

Bedroom: 5 **Bathroom:** 5 Terence Yap (REN 10998)

GS REALTY SDN BHD (E (1) 1307)

****+6012 232 9042



RM37,400/mth

Symphony Square, Petaling Jaya, Selangor

Type: Office Tenure: N/A **Built-up:** 7,792 sq ft

Victor Lim (REN 09135)

CBD PROPERTIES SDN BHD (E (1) 1197) **\$**+6019 280 2788



RM2.500.000

Uptown Residences, Petaling Jaya, Selangor

Type: Condominium Tenure: Freehold **Built-up:** 2,503 sq ft

Bedroom: 4 Bathroom: 4

Vivienne Ng (REN 04563) REAPFIELD PROPERTIES (TAMAN SEA) SDN BHD

(E (1) 0452/9) **4+6017 338 8859**



RM340,000

Apartment Sri Ara, Ara Damansara, Selangor

Type: Apartment Tenure: Freehold Built-up: 785 sq ft Bedroom: 3 Bathroom: 2

Wenda Tee (REN 31380)

REAPFIELD PROPERTIES (HQ) SDN BHD (E (1) 0452)

****+6013 348 9163



RM888.000

Taman Desa Tebrau, Johor Bahru, Johor

Type: Terraced house Tenure: Freehold **Built-up: 3.420 sq ft Land size: 3.520 sq ft Bedroom:** 5 **Bathroom:** 3

Ewe Bee Leng (REN 21962)

TIRAM REALTY (E (3) 0077)

****+6013 772 9043



RM298,000

Residen Mutiara, Bandar Country Homes, Selangor

Type: Townhouse Tenure: Freehold Built-up: 1,043 sq ft Land size: 1,220 sq ft Bedroom: 3 Bathroom: 2

Firdaus Bin Samuri (REN 25246)

LEGACY REAL PROPERTY SDN BHD (E (1) 1925) ****+6019 337 7358



RM1,200,000

Saujana Impian, Kajang, Selangor

Type: Terraced house Tenure: Freehold Built-up: 3,800 sq ft Land size: 6,000 sq ft **Bedroom:** 6 Bathroom: 5

Izzah Rohaizad (REN 10356)

WEISE INTERNATIONAL PROPERTY CONSULTANTS SDN BHD (VE (1) 0241) \$\infty\$+6017 422 2179



RM900,000

Quill Residence, KL City,

Mohd Waqivuddin (REN 17029) CBD PROPERTIES SDN BHD (E (1) 1197)



Kuala Lumpur Type: Condominium Tenure: Freehold

Built-up: 667 sq ft Bedroom: 1 Bathroom: 1

4+6018 350 2456



RM369,000

Sunway Mentari, Subang Jaya, Selangor

Type: Serviced apartment Tenure: Leasehold Built-up: 4,400 sq ft Bedroom: 1 Bathroom: 1

Wilson Lim (REN 29646)

ONE WSM PROPERTY SDN BHD (E (1) 1823)

****+6016 353 0201